# EBINSIGHTS State of CVC

۵

0

Π

Π

П

E

Ω

n

Ω

Ω

Ω

Δ

Ω

Ω

#### Global | Q2 2024

Global data and analysis on CVC-backed deals and funding to private market companies

# Make <u>smarter</u> tech decisions.

Our platform will help you discover, understand, and manage your response to emerging tech. Make confident tech decisions that drive growth, improve operations, and beat the competition with CB Insights. CBINSIGHTS

Try our platform – free!

# "Steal" our data.

Download the underlying data in this report. If you create any analysis or visualizations with this data, send it our way and you could be featured in the CBI newsletter. @ us on social – <u>LinkedIn X (Twitter) Instagram</u>

Download the raw data

#### Contents

| Global Trends     | 6  |  |  |  |  |
|-------------------|----|--|--|--|--|
| Investment Trends | 7  |  |  |  |  |
| Sector Spotlights | 29 |  |  |  |  |
| Fintech           | 30 |  |  |  |  |
| Retail Tech       | 38 |  |  |  |  |
| Digital Health    | 46 |  |  |  |  |
| Geographic Trends |    |  |  |  |  |
| US                | 55 |  |  |  |  |
| Silicon Valley    | 60 |  |  |  |  |
| New York          | 64 |  |  |  |  |
| Los Angeles       | 68 |  |  |  |  |
| Boston            | 72 |  |  |  |  |
| Canada            | 76 |  |  |  |  |
| Asia              | 81 |  |  |  |  |
| China             | 86 |  |  |  |  |
| India             | 90 |  |  |  |  |

| Singapore      | 94  |
|----------------|-----|
| Japan          | 98  |
| Europe         | 102 |
| United Kingdom | 107 |
| Germany        | 111 |
| France         | 115 |
| LatAm          | 119 |



# TLDR Your rundown on CVC in Q2'24

# \$15.6B

## CVC-backed funding in Q1'24.

Global CVC-backed funding climbed to \$15.6B in Q2'24. Over half (\$8.4B) of this funding came from \$100M+ mega-rounds.

Meanwhile, global deal declined by 12% QoQ to 782. This drop was particularly pronounced in Asia, which saw a 24% drop in deals QoQ.

See the data  $\rightarrow$ 

## 27%

## Increase in average deal size vs. 2023.

Average CVC-backed deal size YTD is \$26.6M, up 27% from \$20.9M in 2023.

The increase is due in part to billion-dollar deals to startups like Scale (\$1B Series F, backed by the CVC arms of Intel, AMD, Cisco, and ServiceNow) and Wiz (\$1B Series E, backed by Salesforce Ventures).

See the data  $\rightarrow$ 

## -57%

#### Decline in CVCbacked funding to digital health.

Digital health CVC-backed funding fell 57% QoQ to 0.6B, the lowest level since Q4'17. Retail tech and fintech also saw decreases, falling 52% and 8% QoQ, respectively.

Companies not explicitly focused on AI face challenges raising funds in the weakened venture market.

See the data  $\rightarrow$ 

### **58%**

US commands majority of latestage deals.

The US took home 58% of late-stage deals from CVCs in Q2'24, more than all other regions.

The US has seen continued (albeit slowing) economic growth, alongside low unemployment, easing inflation, and federal investments in technologies like semiconductors and climate tech.

See the data  $\rightarrow$ 

## \$0.2B

## CVC-backed funding in China.

CVC-backed funding in China slipped to \$0.2B, a 60% QoQ decrease. Deal volume also fell 24% QoQ to 59, its lowest level since 2015.

China's tech market has faced significant challenges, including rising macroeconomic concerns, escalating geopolitical tensions, and a strict regulatory environment.

See the data  $\rightarrow$ 

# Global | Q2 2024 Global Trends

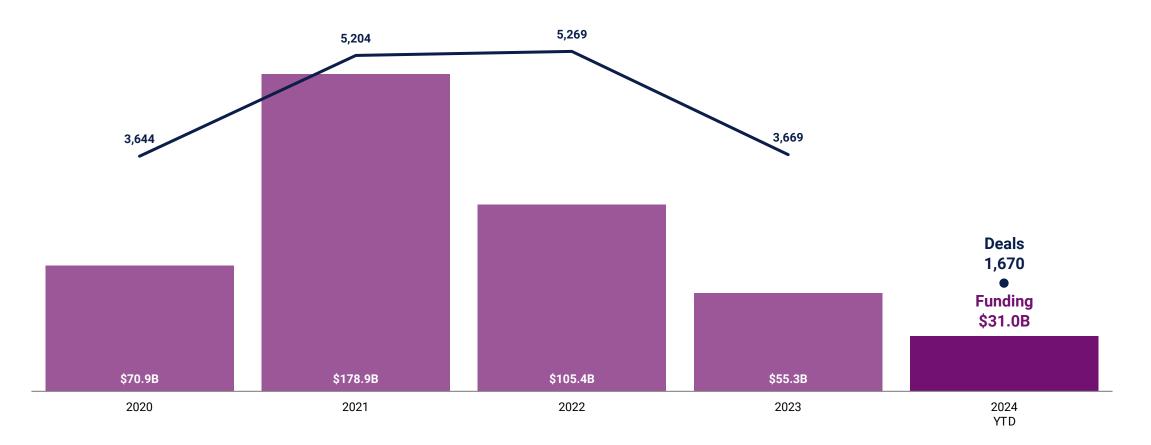




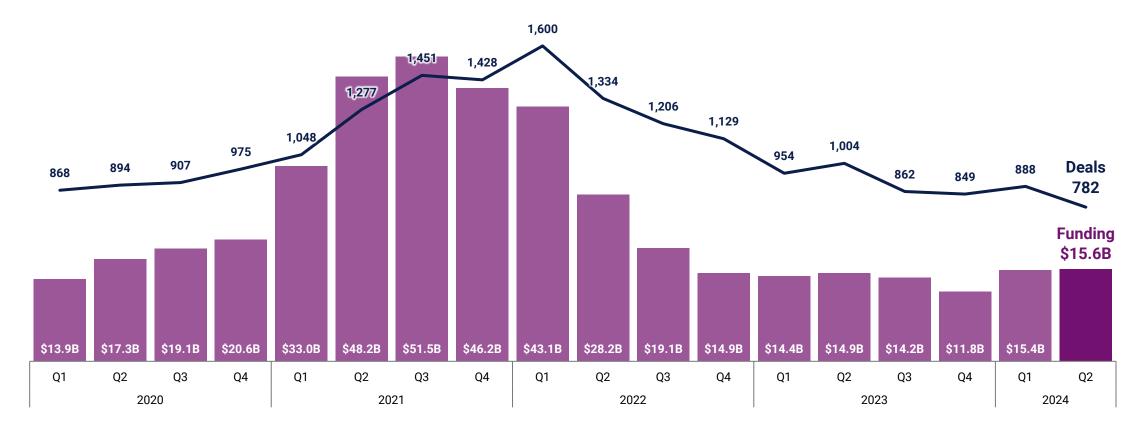
Global Trends | Q2 2024

# Investment Trends

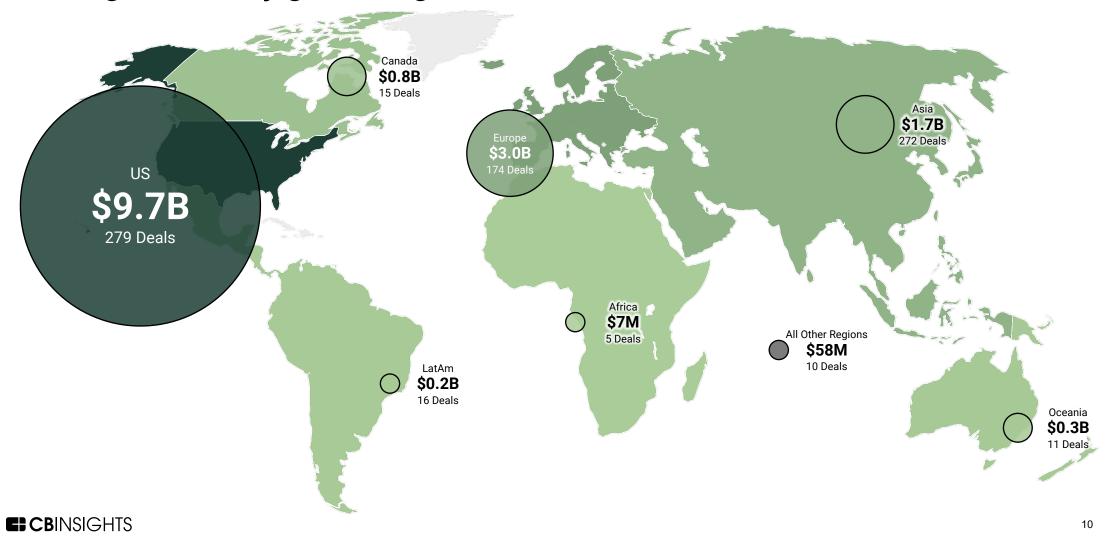
#### Annual equity funding & deals



#### **Quarterly equity funding & deals**



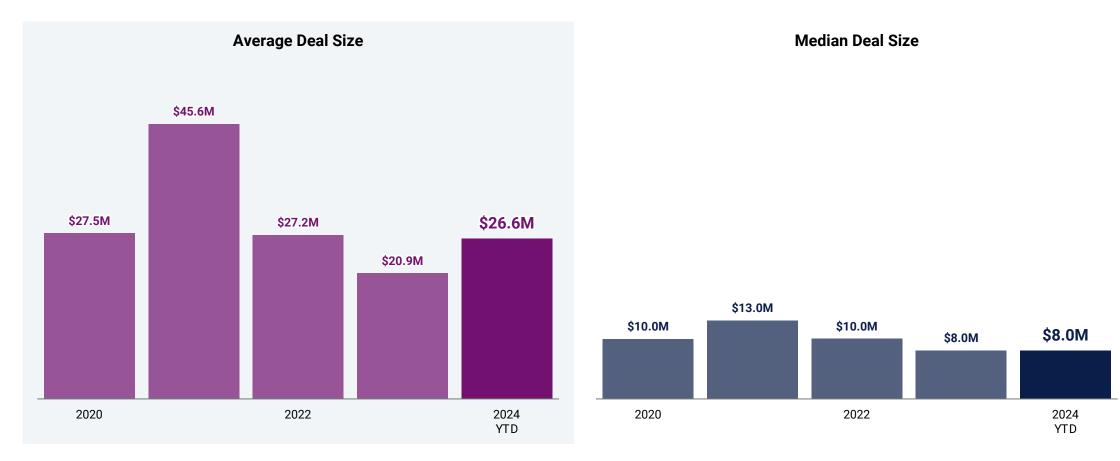
#### Funding & deals by global region in Q2'24



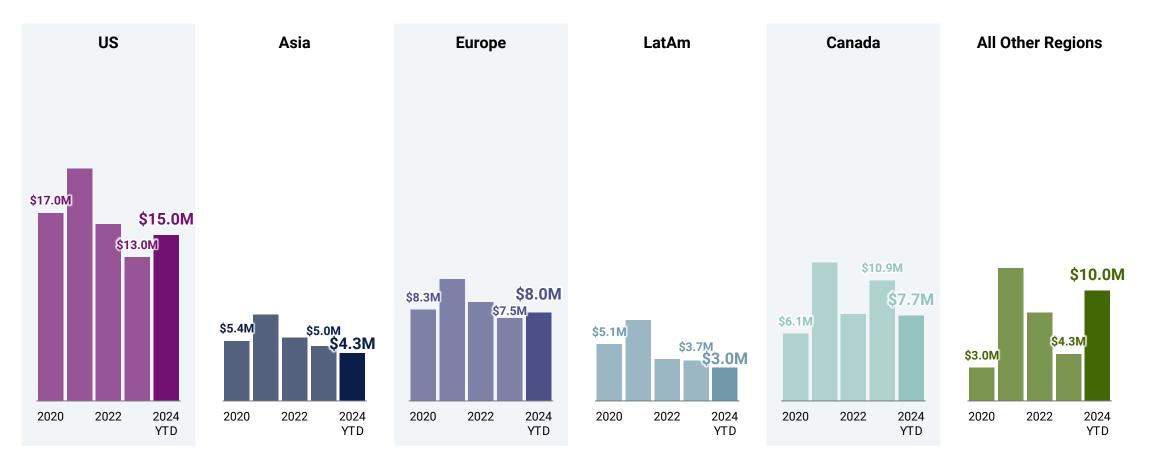
#### Percent of quarterly deals by global region

| 38%       41%       40%       35%       38%       43%       42%       39%       42%       40%       39%       35%       34%       38%       41%       40%  | Asia, 35% |
|--|-----------|
| 37% 38% 37% 34% 41% 38% 37% 35% 34% 32% 33% 33% 33% 36% 36% 36% 38% 31% 34%  | US, 36%   |
| Q1       Q2       Q3       Q4       Q1       Q       Q3       Q4       Q1       Q3       Q4       Q1       Q3       Q4       Q1       Q3       Q4       Q1       Q4       Q1       Q3       Q4       Q1       Q4       Q1       Q3       Q4       Q1       Q3       Q3       Q4       Q1       Q3 | 2         |

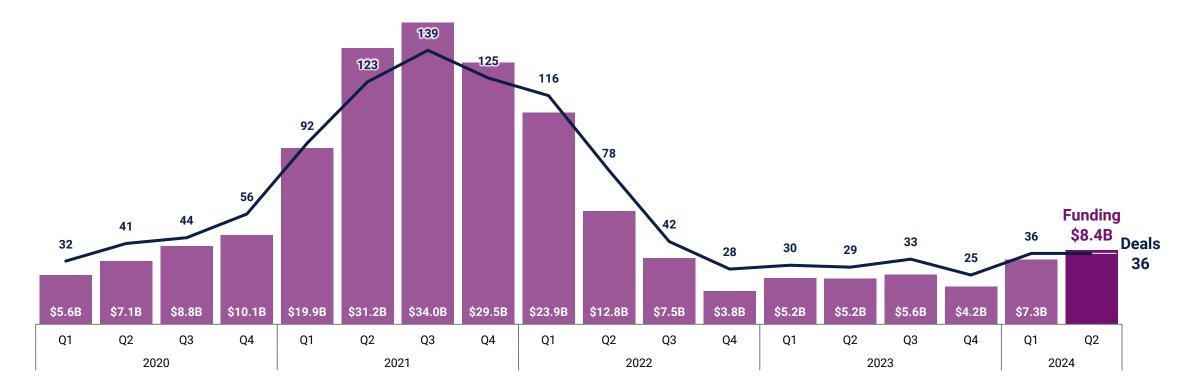
#### Annual average & median deal size



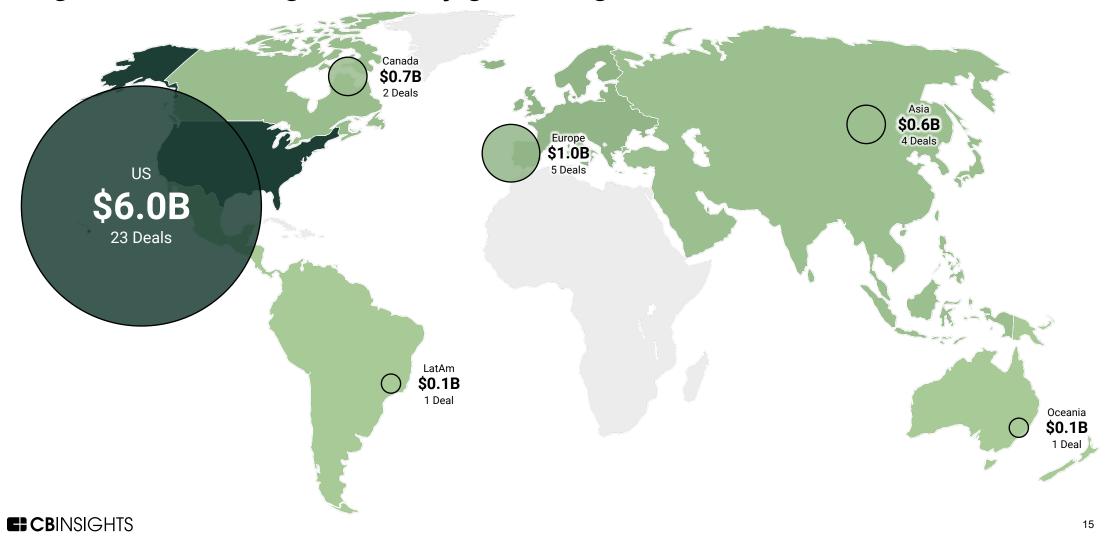
#### Annual median deal size by global region



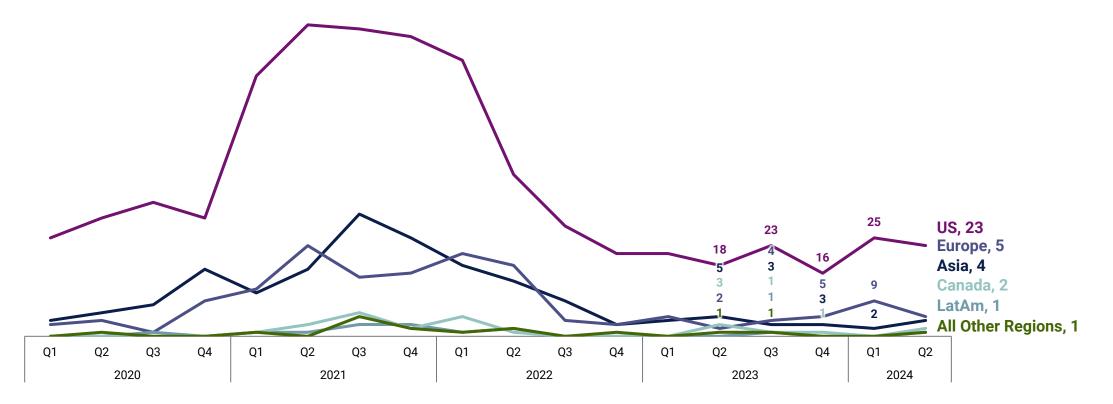
#### Quarterly funding & deals from mega-rounds (deals worth \$100m+)



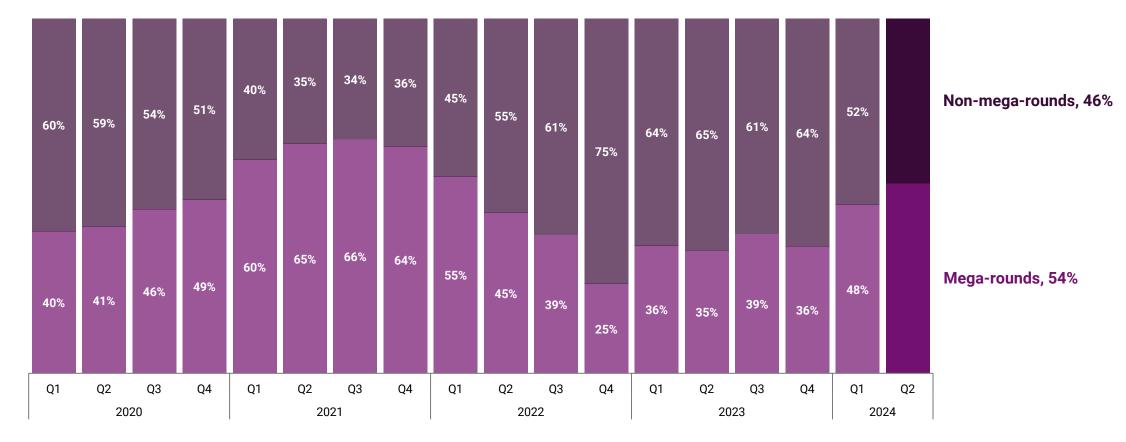
#### Mega-round funding & deals by global region in Q2'24



#### Quarterly mega-round deals by global region



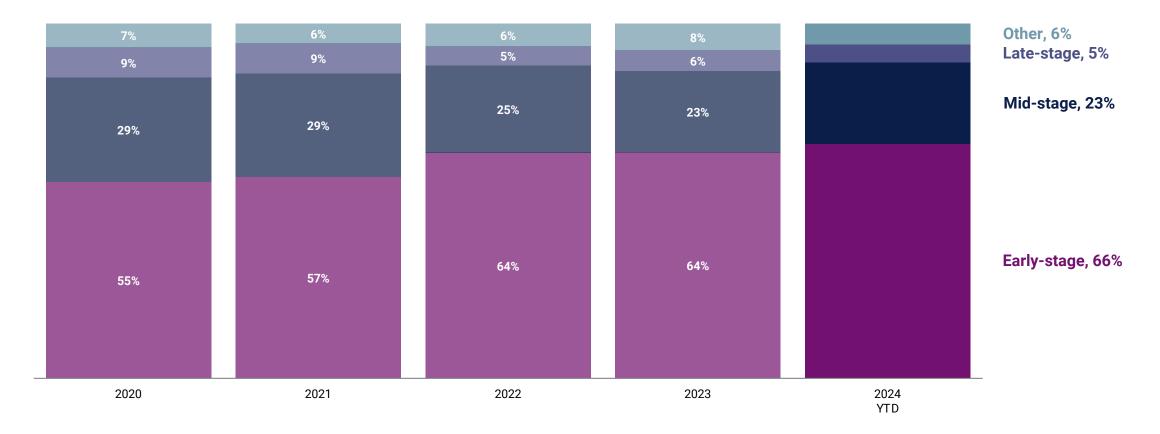
#### Quarterly mega-rounds as percent of funding



#### **Global: Top equity deals in Q2'24**

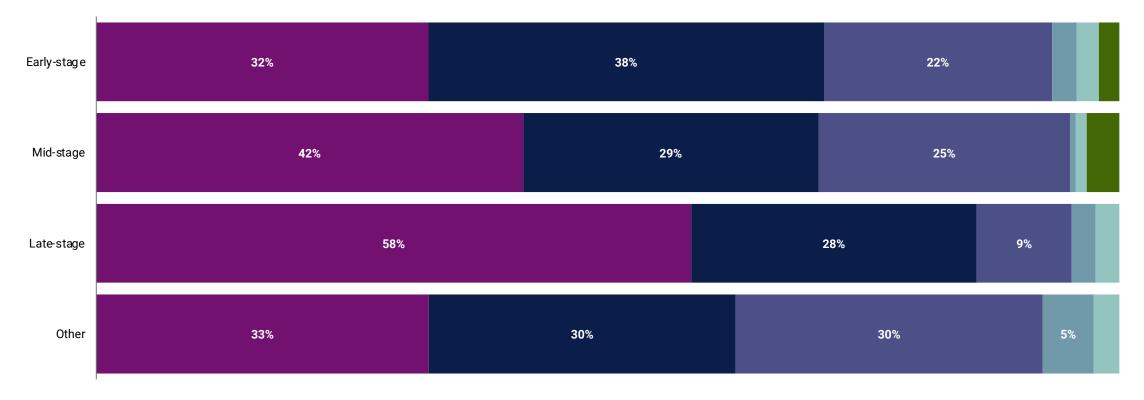
|    | Company    | Round Amount | Round<br>Date                 | Round<br>Valuation CVC Investors   | Country                                 | Sector             | <b>Industry</b><br>Subindustry  | % of Total<br>Funding |
|----|------------|--------------|-------------------------------|--|---|--------------------|---|-----------------------|
| 1  | Scale      | \$1.0B       | Series F<br>2024-05-21        | \$13.88 Intel Capital, AMD Ventures, Cisco<br>ServiceNow Ventures            | Investments, United States              | Internet           | Internet Software & Services<br>Application & Data Integration                      | 6.4%                  |
| 1  | Wiz        | \$1.0B       | <b>Series E</b><br>2024-05-07 | \$12.0B Salesforce Ventures  | United States                           | Internet           | Internet Software & Services<br>Monitoring & Security                               | 6.4%                  |
| 3  | AlphaSense | \$650M       | <b>Series F</b><br>2024-06-11 | \$4.0B CapitalG  | United States                           | Internet           | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 4.2%                  |
| 4  | Mistral Al | \$502M       | <b>Series B</b><br>2024-06-11 | \$6.28 Samsung Ventures, Cisco Investme<br>Ventures, Bertelsmann Investments | ents, Salesforce<br>s, NVentures France | Internet           | Internet Software & Services<br>Application & Data Integration                      | 3.2%                  |
| 5  | Cohere     | \$450M       | <b>Series D</b><br>2024-04-06 | \$5.0B Cisco Investments, Salesforce Ven                                     | tures Canada                            | Internet           | Internet Software & Services<br>Application & Data Integration                      | 2.9%                  |
| 6  | EnerVenue  | \$308M       | <b>Series B</b><br>2024-06-07 | N/A Aramco Ventures  | United States                           | Energy & Utilities | Energy Storage<br>N/A   | 2.0%                  |
| 7  | Cyera      | \$300M       | Series C<br>2024-04-09        | \$1.4B AT&T Ventures   | United States                           | Internet           | Internet Software & Services<br>Monitoring & Security                               | 1.9%                  |
| 8  | Vercel     | \$250M       | <b>Series E</b><br>2024-05-16 | \$3.3B Google Ventures   | United States                           | Internet           | Internet Software & Services<br>Application & Data Integration                      | 1.6%                  |
| 9  | Metsera    | \$240M       | <b>Series A</b><br>2024-04-18 | \$473M Google Ventures   | United States                           | Healthcare         | Alternative Medicine<br>N/A   | 1.5%                  |
| 10 | Monad      | \$225M       | Series A<br>2024-04-09        | \$3.0B Coinbase Ventures, Wintermute Ve                                      | ntures United States                    | Internet           | Internet Software & Services<br>Asset & Financial Management & Trading              | 1.4%                  |

#### Annual percent of deals by deal stage



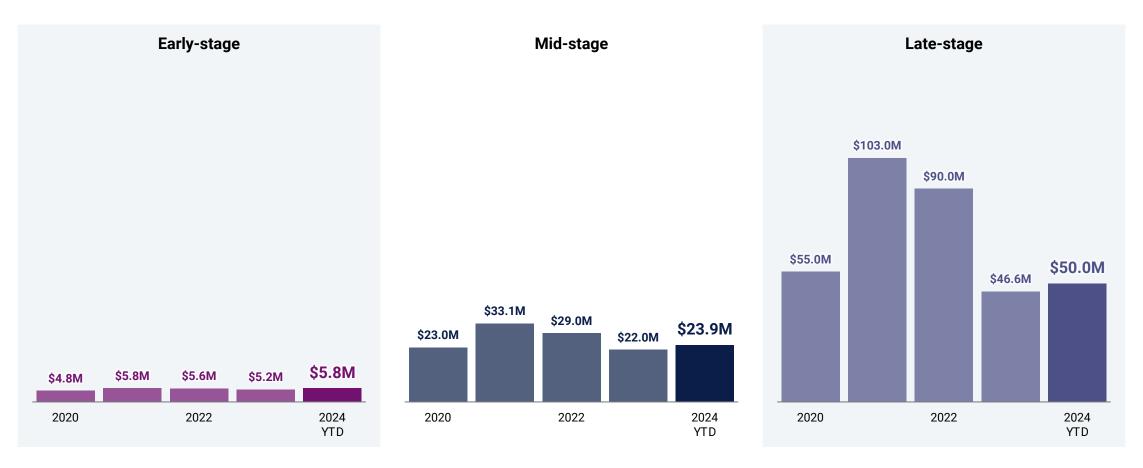
#### **Regional deal share by deal stage in Q2'24**

■US ■Asia ■Europe ■LatAm ■Canada ■All Other Regions





#### Annual median funding by deal stage



#### Global: Top seed/angel deals in Q2'24

|   | Company           | Round<br>Amount | <b>Round</b><br>Date         | CVC Investors  | Country          | Sector                             | Industry<br>Subindustry  |
|---|-------------------|-----------------|------------------------------|--|------------------|------------------------------------|--|
| 1 | EvolutionaryScale | \$102M          | <b>Seed VC</b><br>2024-06-25 | NVentures  | United<br>States | Internet                           | Internet Software & Services<br>Healthcare                             |
| 2 | Daydream          | \$50M           | <b>Seed VC</b><br>2024-06-20 | Google Ventures  | United<br>States | Internet                           | <b>E-Commerce</b><br>Apparel & Accessories                             |
| 3 | Lyskraft          | \$26M           | <b>Seed VC</b><br>2024-04-26 | Prosus Ventures  | India            | Internet                           | E-Commerce<br>Marketplace  |
| 4 | MegaLabs          | \$20M           | Seed VC<br>2024-06-27        | Figment Capital  | United<br>States | Internet                           | Internet Software & Services<br>Asset & Financial Management & Trading |
| 5 | Orange            | \$19M           | <b>Seed VC</b><br>2024-05-06 | Mitsubishi UFJ Capital, SBI Investment, Mizuho Capital, GFR Fund                         | Japan            | Internet                           | Internet Software & Services<br>Content Management                     |
| 5 | Turing            | \$19M           | Seed VC<br>2024-04-23        | Mizuho Capital, KDDI Open Innovation Fund, NTT DoCoMo Ventures,<br>MIRAI Innovation Fund | Japan            | Software (non-<br>internet/mobile) | Science & Engineering<br>N/A   |
| 7 | Tacalyx           | \$15M           | Seed VC<br>2024-06-11        | Boehringer Ingelheim Venture Fund  | Germany          | Healthcare                         | Pharmaceuticals / Drugs<br>N/A   |
| 8 | Archetype         | \$13M           | Seed VC<br>2024-04-05        | Hitachi Ventures, Amazon Industrial Innovation Fund                                      | United<br>States | Business Products &<br>Services    | Advertising, Marketing & PR<br>N/A                                     |
| 8 | Archetype Al      | \$13M           | Seed VC<br>2024-04-05        | Hitachi Ventures, Amazon Industrial Innovation Fund                                      | United<br>States | Internet                           | Internet Software & Services<br>Application & Data Integration         |
| 8 | illumex           | \$13M           | Seed VC<br>2024-06-25        | Samsung Ventures, Amdocs Ventures  | Israel           | Internet                           | Internet Software & Services<br>Data & Document Management             |

#### **Global: Top Series A deals in Q2'24**

|    | Company              | Round<br>Amount |                               | CVC Investors  | Country           | Sector      | Industry<br>Subindustry   |
|----|----------------------|-----------------|-------------------------------|--|-------------------|-------------|---|
| 1  | Metsera              | \$240M          | <b>Series A</b><br>2024-04-18 | Google Ventures  | United States     | Healthcare  | Alternative Medicine<br>N/A   |
| 2  | Monad                | \$225M          | Series A<br>2024-04-09        | Coinbase Ventures, Wintermute Ventures                             | United States     | Internet    | Internet Software & Services<br>Asset & Financial Management & Trading      |
| 3  | Rivos                | \$150M          | <b>Series A</b><br>2024-04-16 | Intel Capital, Dell Technologies Capital                           | United States     | Electronics | Chips & Semiconductors<br>Semiconductors: Memory, Networking & Sensor Chips |
| 4  | Zentry               | \$140M          | Series A<br>2024-04-23        | Coinbase Ventures  | Thailand          | Internet    | Internet Software & Services<br>Gaming                                      |
| 5  | Amber Therapeutics   | \$100M          | Series A<br>2024-06-10        | Intuitive Ventures   | United<br>Kingdom | Healthcare  | Medical Devices & Equipment<br>Therapeutic Devices                          |
| 5  | Enlaza Therapeutics  | \$100M          | <b>Series A</b><br>2024-04-30 | Amgen Ventures, Alexandria Venture Investments, Regeneron Ventures | United States     | Healthcare  | Biotechnology<br>N/A  |
| 5  | Syre                 | \$100M          | Series A<br>2024-05-23        | Norrsken VC  | Sweden            | Industrials | Manufacturing<br>Textile Manufacturing                                      |
| 8  | InduPro              | \$85M           | Series A<br>2024-06-13        | MRL Ventures   | United States     | Healthcare  | Biotechnology<br>N/A  |
| 9  | Exsilio Therapeutics | \$82M           | Series A<br>2024-04-16        | Novartis Venture Funds   | United States     | Healthcare  | Biotechnology<br>N/A  |
| 10 | Delphia Therapeutics | \$67M           | <b>Series A</b><br>2024-05-02 | Google Ventures, Alexandria Venture Investments                    | United States     | Healthcare  | Biotechnology<br>N/A  |

#### **Global: Top Series B deals in Q2'24**

|    | Company              | Round Amount | <b>Round</b><br>Date          | CVC Investors   | Country        | Sector                             | Industry<br>Subindustry  |
|----|----------------------|--------------|-------------------------------|---|----------------|------------------------------------|--|
| 1  | Mistral Al           | \$502M       | Series B<br>2024-06-11        | Samsung Ventures, Cisco Investments, Salesforce<br>Ventures, Bertelsmann Investments, NVentures | France         | Internet                           | Internet Software & Services<br>Application & Data Integration         |
| 2  | EnerVenue            | \$308M       | Series B<br>2024-06-07        | Aramco Ventures   | United States  | Energy & Utilities                 | <b>Energy Storage</b><br>N/A   |
| 3  | Waabi                | \$200M       | Series B<br>2024-06-18        | Volvo Group Venture Capital, Scania Growth Capital,<br>INGKA Investments, NVentures             | Canada         | Software (non-<br>internet/mobile) | Science & Engineering<br>N/A   |
| 4  | Santa Ana Bio        | \$125M       | Series B<br>2024-06-13        | Google Ventures, Access Biotechnology   | United States  | Healthcare                         | <b>Drug Development</b><br>N/A   |
| 5  | Hysata               | \$111M       | Series B<br>2024-05-08        | BP Alternative Energy Ventures, Vestas Ventures, Twin<br>Towers Ventures                        | Australia      | Energy & Utilities                 | <b>Renewables</b><br>Hydrogen/Fuel Cell                                |
| 6  | Арех                 | \$95M        | <b>Series B</b><br>2024-06-11 | Toyota Ventures   | United States  | Industrials                        | Aerospace & Defense<br>Commercial Aircraft Manufacturing               |
| 7  | Magnus Metal         | \$74M        | <b>Series B</b><br>2024-04-18 | Caterpillar Ventures, Discount Capital  | Israel         | Industrials                        | Manufacturing<br>Metal Fabrication                                     |
| 8  | FINBOURNE Technology | \$70M        | Series B<br>2024-06-17        | AXA Venture Partners  | United Kingdom | Internet                           | Internet Software & Services<br>Asset & Financial Management & Trading |
| 9  | Colendi              | \$65M        | Series B<br>2024-05-22        | Citi Ventures, Finberg  | United Kingdom | Mobile &<br>Telecommunicatio<br>ns | Mobile Software & Services<br>Accounting & Finance                     |
| 10 | Perplexity           | \$63M        | Series B<br>2024-04-23        | NVentures   | United States  | Internet                           | Internet Software & Services<br>Information Providers & Portals        |

#### **Global: Top Series C deals in Q2'24**

|    | Company                  | Round<br>Amount | <b>Round</b><br>Date          | CVC Investors  | Country       | Sector                             | <b>Industry</b><br>Subindustry                                   |
|----|--------------------------|-----------------|-------------------------------|--|---------------|------------------------------------|--|
| 1  | Cyera                    | \$300M          | Series C<br>2024-04-09        | AT&T Ventures  | United States | Internet                           | Internet Software & Services<br>Monitoring & Security            |
| 2  | Bluejay Therapeutics     | \$182M          | <b>Series C</b><br>2024-05-09 | Arkin Bioventures  | United States | Healthcare                         | <b>Drug Development</b><br>N/A                                   |
| 3  | Lycia Therapeutics       | \$107M          | Series C<br>2024-05-13        | Alexandria Venture Investments   | United States | Healthcare                         | Biotechnology<br>N/A   |
| 4  | Bright Machines          | \$106M          | <b>Series C</b><br>2024-06-25 | M12, NVentures   | United States | Software (non-<br>internet/mobile) | Manufacturing, Warehousing &<br>Industrial Software<br>N/A       |
| 5  | Atlan                    | \$105M          | Series C<br>2024-05-08        | Salesforce Ventures  | Singapore     | Internet                           | Internet Software & Services<br>Data & Document Management       |
| 6  | Cognigy                  | \$100M          | Series C<br>2024-06-11        | DTCP   | Germany       | Internet                           | Internet Software & Services<br>Customer Relationship Management |
| 7  | Bright Peak Therapeutics | \$90M           | <b>Series C</b><br>2024-06-11 | Johnson & Johnson Innovation, Alexandria Venture Investments,<br>KB Investment | Switzerland   | Healthcare                         | Biotechnology<br>N/A   |
| 8  | Endogenex                | \$88M           | <b>Series C</b><br>2024-06-24 | Intuitive Ventures, Orlando Health Ventures                                    | United States | Healthcare                         | <b>Drug Discovery</b><br>N/A                                     |
| 9  | Aardvark Therapeutics    | \$85M           | Series C<br>2024-05-09        | LG Technology Ventures   | United States | Healthcare                         | <b>Drug Development</b><br>N/A                                   |
| 10 | Frore Systems            | \$80M           | Series C<br>2024-05-29        | Qualcomm Ventures, Prosperity7 Ventures  | United States | Electronics                        | Chips & Semiconductors<br>Semiconductors: Components             |

#### **Global: Top Series D deals in Q2'24**

|    | Company             | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation   | Country       | Sector     | Industry<br>Subindustry   |
|----|---------------------|-----------------|-------------------------------|--|---------------|------------|---|
| 1  | Cohere              | \$450M          | Series D<br>2024-04-06        | \$5.0B Cisco Investments, Salesforce Ventures              | Canada        | Internet   | Internet Software & Services<br>Application & Data Integration                      |
| 2  | Sigma Computing     | \$200M          | <b>Series D</b><br>2024-05-16 | \$1.5B Snowflake Ventures                                  | United States | Internet   | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt |
| 3  | Ascend Money        | \$195M          | <b>Series D</b><br>2024-06-26 | N/A Krungsri Finnovate                                     | Thailand      | Internet   | E-Commerce<br>E-Commerce Enablement   |
| 4  | Transcarent         | \$126M          | Series D<br>2024-05-02        | \$2.28 Merck Global Health Innovation Fund, Leaps by Bayer | United States | Internet   | Internet Software & Services<br>Healthcare  |
| 5  | Platform Science    | \$125M          | <b>Series D</b><br>2024-04-09 | N/A Prologis Ventures, Ryder Ventures                      | United States | Internet   | Internet Software & Services<br>Supply Chain & Logistics                            |
| 6  | Osteal Therapeutics | \$50M           | <b>Series D</b><br>2024-06-05 | \$264M Johnson & Johnson Innovation                        | United States | Healthcare | <b>Drug Development</b><br>N/A  |
| 7  | Wayspring           | \$45M           | <b>Series D</b><br>2024-04-19 | N/A CVS Health Ventures, The Blue Venture Fund, Valtruis   | United States | Internet   | Internet Software & Services<br>Health & Wellness                                   |
| 8  | Eko Health          | \$41M           | Series D<br>2024-06-05        | \$261M LG Technology Ventures, NTT Venture Capital         | United States | Healthcare | Medical Devices & Equipment<br>Other Medical Devices                                |
| 9  | Variantyx           | \$36M           | <b>Series D</b><br>2024-04-26 | \$105M Bosch Ventures                                      | United States | Healthcare | <b>Disease Diagnosis</b><br>N/A   |
| 10 | Snappy App          | \$25M           | <b>Series D</b><br>2024-04-15 | \$200M Hearst Ventures                                     | United States | Internet   | E-Commerce<br>Other Retail  |

#### **Global: Top Series E+ deals in Q2'24**

|    | Company    | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation | CVC Investors  | Country        | Sector                         | Industry<br>Subindustry   |
|----|------------|-----------------|-------------------------------|--------------------|--|----------------|--------------------------------|---|
| 1  | Scale      | \$1.0B          | <b>Series F</b><br>2024-05-21 | \$13.8B            | Intel Capital, AMD Ventures, Cisco<br>Investments, ServiceNow Ventures | United States  | Internet                       | Internet Software & Services<br>Application & Data Integration                      |
| 1  | Wiz        | \$1.0B          | <b>Series E</b><br>2024-05-07 | \$12.0B            | Salesforce Ventures  | United States  | Internet                       | Internet Software & Services<br>Monitoring & Security                               |
| 3  | AlphaSense | \$650M          | <b>Series F</b><br>2024-06-11 | \$4.0B             | CapitalG   | United States  | Internet                       | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt |
| 4  | Vercel     | \$250M          | <b>Series E</b><br>2024-05-16 | \$3.3B             | Google Ventures  | United States  | Internet                       | Internet Software & Services<br>Application & Data Integration                      |
| 5  | Monzo      | \$190M          | Series I<br>2024-04-28        | \$5.2B             | CapitalG   | United Kingdom | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                                  |
| 6  | Corelight  | \$150M          | <b>Series E</b><br>2024-04-30 | \$900M             | Cisco Investments, CrowdStrike Falcon Fund                             | United States  | Internet                       | Internet Software & Services<br>Networking & Connectivity                           |
| 7  | Blaize     | \$106M          | <b>Series E</b><br>2024-04-29 | N/A                | Franklin Venture Partners  | United States  | Internet                       | Internet Software & Services<br>Application & Data Integration                      |
| 8  | Clip       | \$100M          | <b>Series E</b><br>2024-06-18 | \$2.0B             | American Express Ventures  | Mexico         | Mobile &<br>Telecommunications | <b>Mobile Software &amp; Services</b><br>Payments                                   |
| 8  | Weka       | \$100M          | Series E<br>2024-05-15        | \$1.6B             | Qualcomm Ventures, Micron Ventures, Hitachi<br>Ventures, NVentures     | United States  | Internet                       | Internet Software & Services<br>Data & Document Management                          |
| 10 | Cabify     | \$21M           | <b>Series F</b><br>2024-06-14 | N/A                | Rakuten Capital  | Spain          | Internet                       | Internet Software & Services<br>Travel  |

#### **Global: Top CVCs by company count in Q2'24**

|   | Investor               | Company Count | Country                  |
|---|------------------------|---------------|--------------------------|
| 1 | OKX Ventures           | 24            | Virgin Islands (British) |
| 2 | Google Ventures        | 23            | United States            |
| 3 | Mitsubishi UFJ Capital | 20            | Japan                    |
| 4 | Mizuho Capital         | 17            | Japan                    |
| 5 | Coinbase Ventures      | 16            | United States            |
| 6 | SMBC Venture Capital   | 15            | Japan                    |
| 7 | NVentures              | 10            | United States            |
| 8 | Salesforce Ventures    | 9             | United States            |
| 9 | Bankless Ventures      | 8             | United States            |
| 9 | M12                    | 8             | United States            |

Global | Q2 2024

# Sector Spotlights





Sector Spotlights | Q2 2024
 Fintech

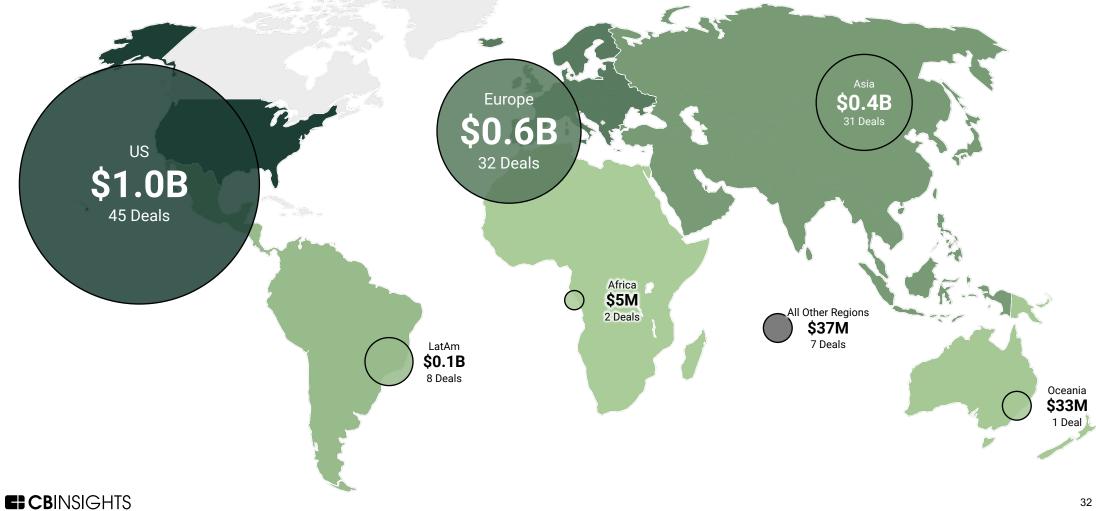




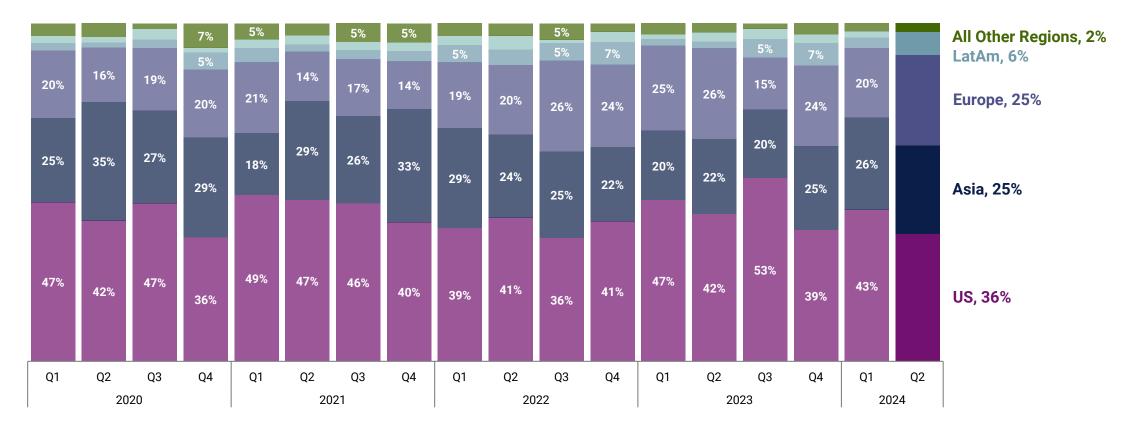
#### **Quarterly equity funding & deals**



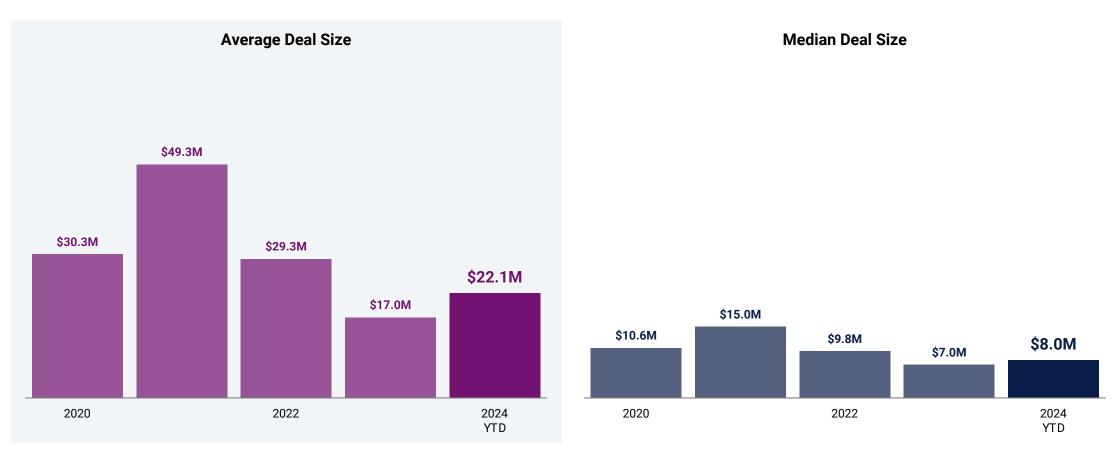
#### Funding & deals by global region in Q2'24



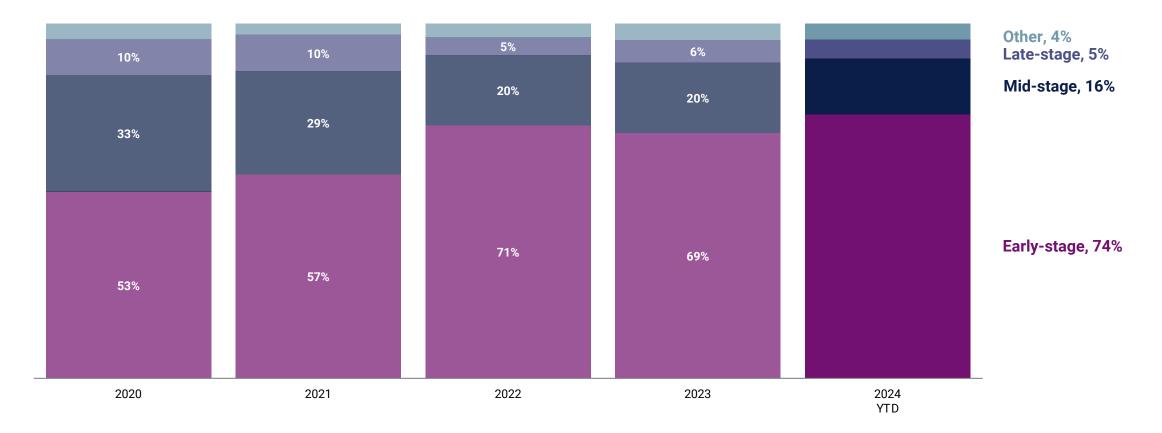
#### Quarterly deals by global region



#### Annual average & median deal size



#### Annual percent of deals by deal stage



#### Fintech: Top equity deals in Q2'24

|    | Company              | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation | CVC Investors                | Country           | Sector                         | Industry<br>Subindustry   | % of Total<br>Funding |
|----|----------------------|-----------------|-------------------------------|--------------------|------------------------------|-------------------|--------------------------------|---|-----------------------|
| 1  | AlphaSense           | \$650M          | <b>Series F</b><br>2024-06-11 | \$4.0B             | CapitalG                     | United<br>States  | Internet                       | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 29.6%                 |
| 2  | Ascend Money         | \$195M          | Series D<br>2024-06-26        | N/A                | Krungsri Finnovate           | Thailand          | Internet                       | E-Commerce<br>E-Commerce Enablement   | 8.9%                  |
| 3  | Monzo                | \$190M          | Series I<br>2024-04-28        | \$5.2B             | CapitalG                     | United<br>Kingdom | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                                  | 8.6%                  |
| 4  | Clip                 | \$100M          | <b>Series E</b><br>2024-06-18 |                    | American Express<br>Ventures | Mexico            | Mobile &<br>Telecommunications | Mobile Software & Services<br>Payments  | 4.5%                  |
| 5  | FINBOURNE Technology | \$70M           | <b>Series B</b><br>2024-06-17 | N/A                | AXA Venture Partners         | United<br>Kingdom | Internet                       | Internet Software & Services<br>Asset & Financial Management & Trading              | 3.2%                  |
| 6  | Colendi              | \$65M           | Series B<br>2024-05-22        | \$700M             | Citi Ventures, Finberg       | United<br>Kingdom | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                                  | 3.0%                  |
| 7  | Arbol                | \$60M           | <b>Series B</b><br>2024-04-30 | \$279M             | Opera Tech Ventures          | United<br>States  | Internet                       | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 2.7%                  |
| 8  | Chapter              | \$50M           | Series C<br>2024-05-14        | \$451M             | Maverick Ventures            | United<br>States  | Internet                       | Internet Software & Services<br>Information Providers & Portals                     | 2.3%                  |
| 8  | PolyAl               | \$50M           | Series C<br>2024-05-15        | N/A                | NVentures                    | United<br>Kingdom | Internet                       | Internet Software & Services<br>Customer Relationship Management                    | 2.3%                  |
| 10 | Synspective          | \$44M           | Series C<br>2024-06-19        | N/A                | Mizuho Capital               | Japan             | Internet                       | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 2.0%                  |

State of CVC | Sector Spotlights | Fintech

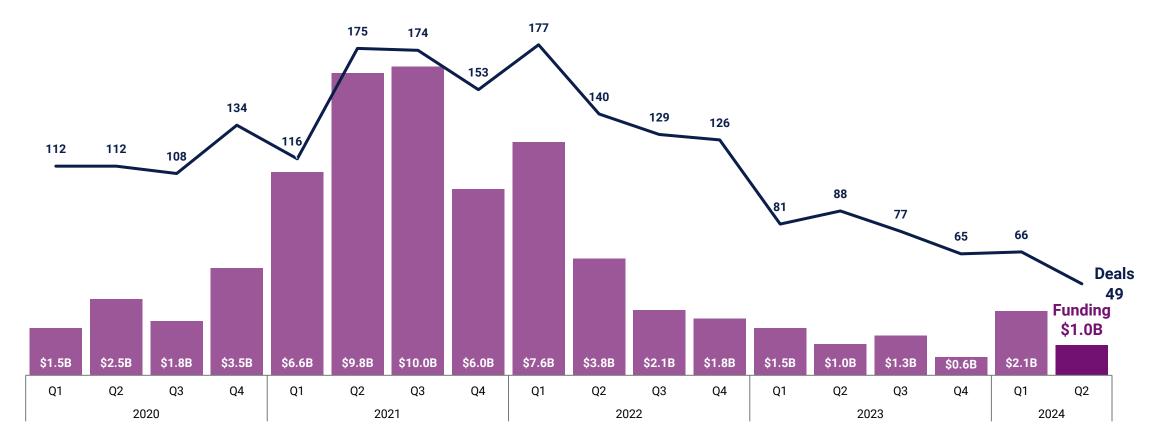
### Fintech: Top investors by company count in Q2'24

|   | Investor            | Company Count | Investor Group | Country                  |
|---|---------------------|---------------|----------------|--------------------------|
| 1 | OKX Ventures        | 11            | CVC            | Virgin Islands (British) |
| 2 | Coinbase Ventures   | 5             | CVC            | United States            |
| 3 | KuCoin Ventures     | 3             | CVC            | Seychelles               |
| 3 | Citi Ventures       | 3             | CVC            | United States            |
| 3 | Bankless Ventures   | 3             | CVC            | United States            |
| 3 | Wintermute Ventures | 3             | CVC            | United Kingdom           |
| 3 | Maverick Ventures   | 3             | CVC            | United States            |
| 3 | Kraken Ventures     | 3             | CVC            | United States            |
| 3 | GM Ventures         | 3             | CVC            | United States            |

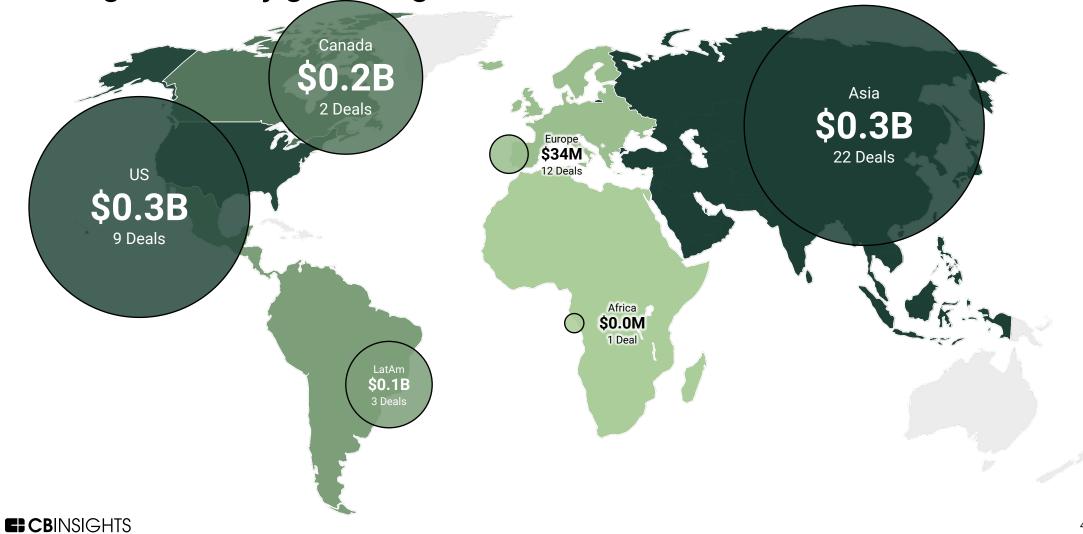
Sector Spotlights | Q2 2024
 Retail Tech



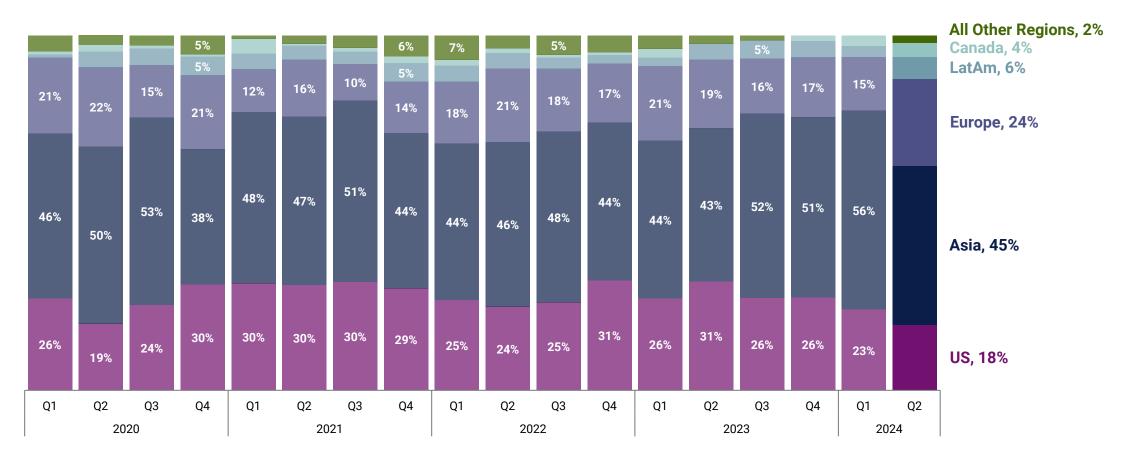
### **Quarterly equity funding & deals**



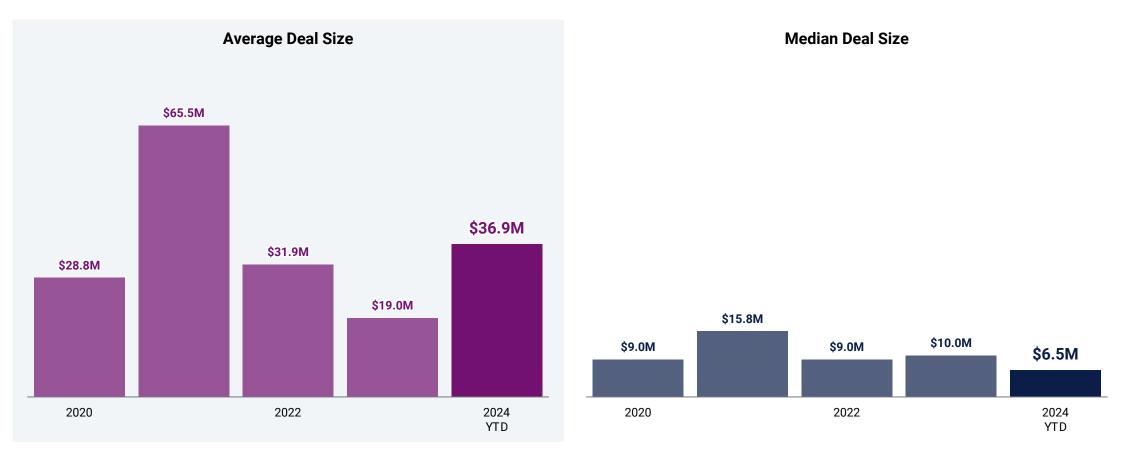
### Funding & deals by global region in Q2'24



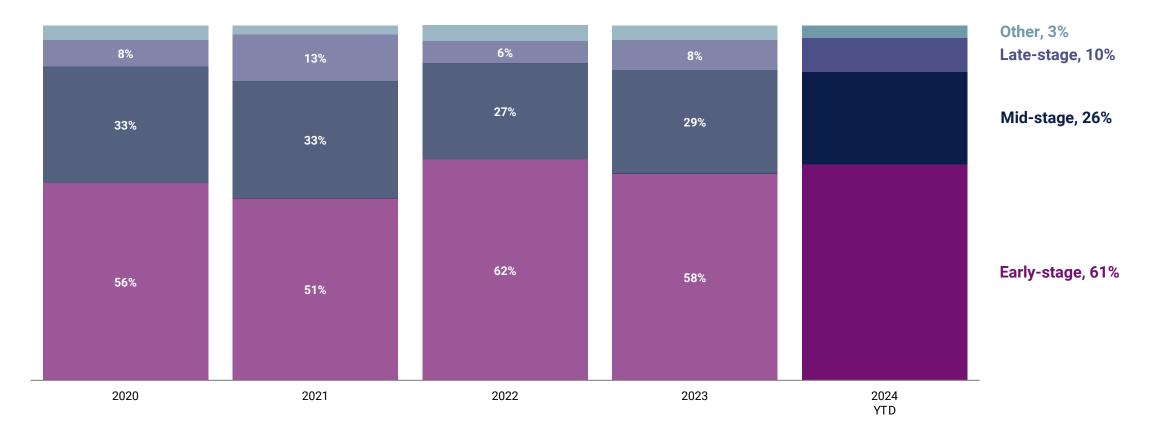
### Quarterly deals by global region



### Annual average & median deal size



### Annual percent of deals by deal stage



# **Retail Tech: Top equity deals in Q2'24**

|    | Company             | Round Amount | <b>Round</b><br>Date            | Round<br>Valuation   | Country              | Sector                             | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|----|---------------------|--------------|---------------------------------|--|----------------------|------------------------------------|--|-----------------------|
| 1  | Waabi               | \$200M       | Series B<br>2024-06-18          | Volvo Group Venture Capital, Scania Gro<br>N/A Capital, INGKA Investments, NVentures | owth Canada          | Software (non-<br>internet/mobile) | Science & Engineering<br>N/A   | 20.3%                 |
| 2  | Ascend Money        | \$195M       | Series D<br>2024-06-26          | N/A Krungsri Finnovate   | Thailand             | Internet                           | E-Commerce<br>E-Commerce Enablement  | 19.8%                 |
| 3  | Platform Science    | \$125M       | Series D<br>2024-04-09          | N/A Prologis Ventures, Ryder Ventures  | United States        | Internet                           | Internet Software & Services<br>Supply Chain & Logistics                               | 12.7%                 |
| 4  | Clip                | \$100M       | <b>Series E</b><br>2024-06-18   | \$2.0B American Express Ventures   | Mexico               | Mobile &<br>Telecommunications     | Mobile Software & Services<br>Payments   | 10.1%                 |
| 5  | Daydream            | \$50M        | Seed VC<br>2024-06-20           | N/A Google Ventures  | United States        | Internet                           | E-Commerce<br>Apparel & Accessories  | 5.1%                  |
| 6  | GrayMatter Robotics | \$45M        | Series B<br>2024-06-20          | N/A NGP Capital, 3M Ventures   | United States        | Industrials                        | Machinery & Equipment<br>Robotics  | 4.6%                  |
| 7  | Relay               | \$35M        | Series B<br>2024-06-10          | N/A Wind River Ventures  | United States        | Internet                           | Internet Software & Services<br>Conferencing & Communication                           | 3.6%                  |
| 8  | SingleInterface     | \$30M        | <b>Growth Equity</b> 2024-04-04 | N/A PayPal Ventures  | India                | Internet                           | Internet Software & Services<br>Advertising, Sales & Marketing                         | 3.0%                  |
| 8  | Tenderd             | \$30M        | Series A<br>2024-06-11          | N/A WAED Ventures  | United Arab Emirates | Internet                           | Internet Software & Services<br>Business Intelligence, Analytics &<br>Performance Mgmt | 3.0%                  |
| 10 | Lyskraft            | \$26M        | Seed VC<br>2024-04-26           | N/A Prosus Ventures  | India                | Internet                           | <b>E-Commerce</b><br>Marketplace   | 2.6%                  |

### Retail Tech: Top investors by company count in Q2'24

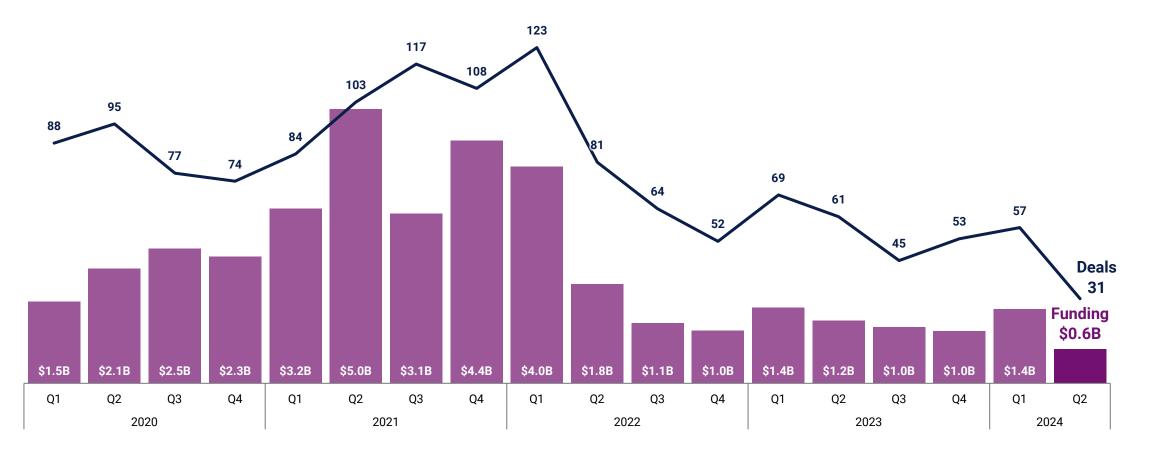
| Investor                | Company Count | Investor Group | Country       |
|-------------------------|---------------|----------------|---------------|
| 1 Scania Growth Capital | 2             | cvc            | Sweden        |
| 1 SMBC Venture Capital  | 2             | CVC            | Japan         |
| 1 Prologis Ventures     | 2             | CVC            | United States |

# Sector Spotlights | Q2 2024 Digital Health

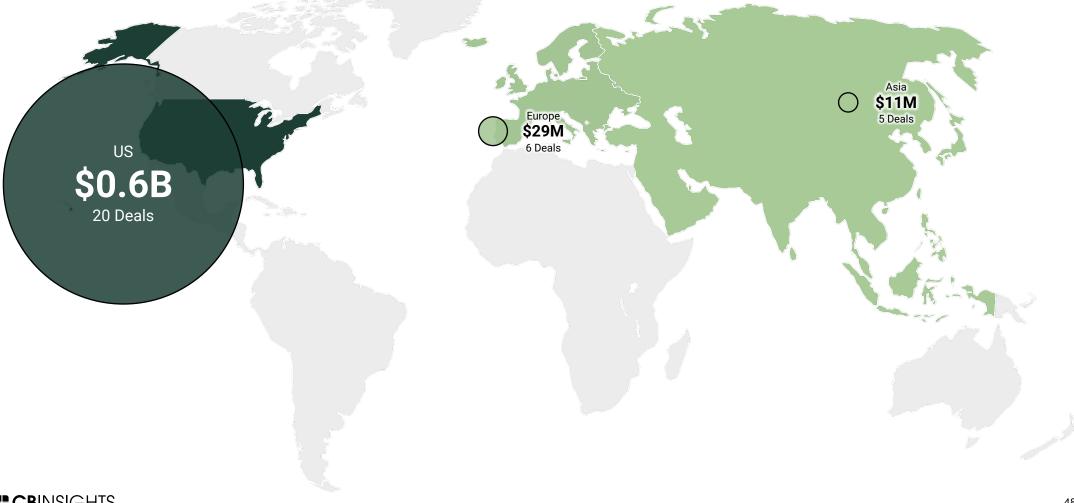




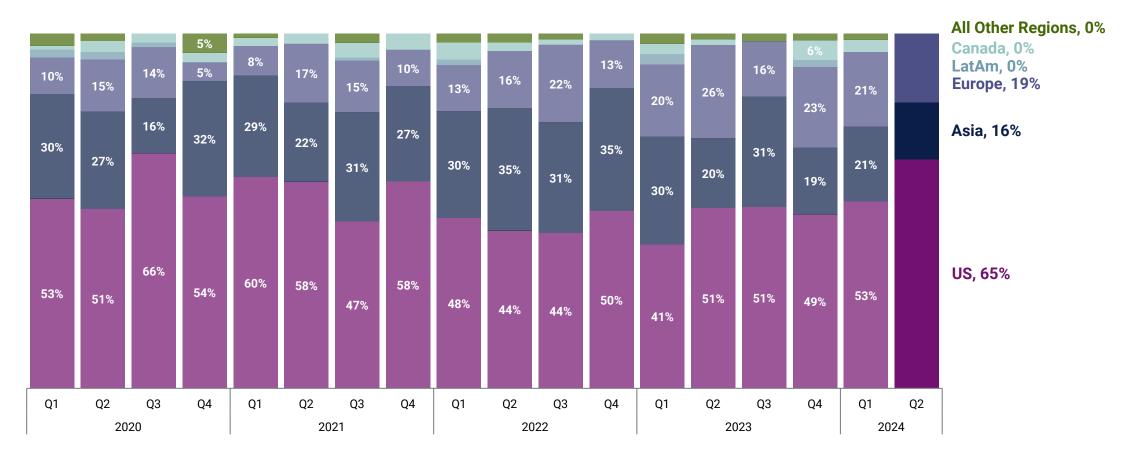
### **Quarterly equity funding & deals**



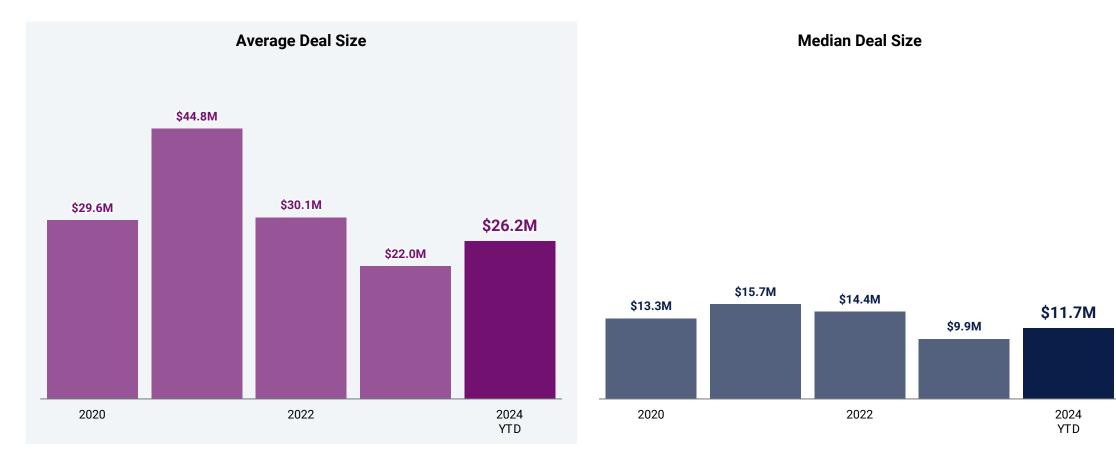
# Funding & deals by global region in Q2'24



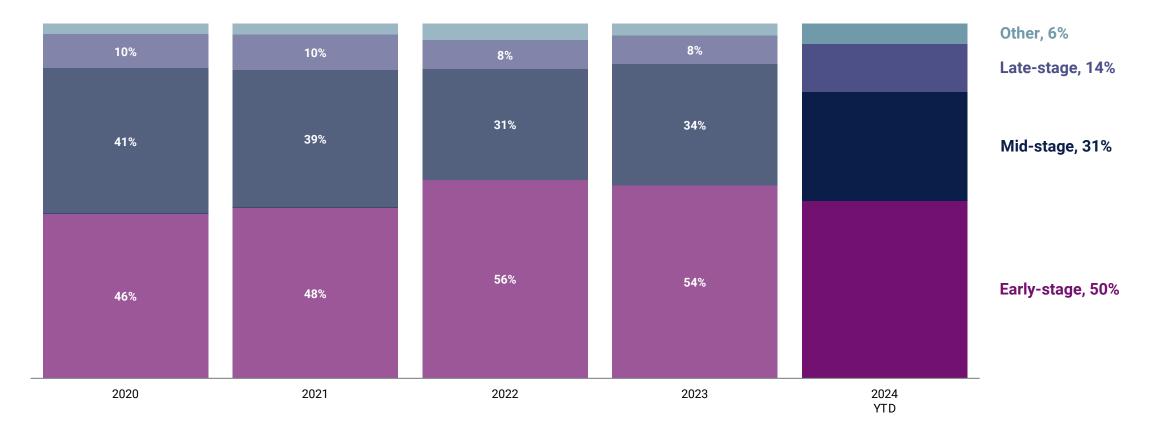
### Quarterly deals by global region



# Annual average & median deal size



### Annual percent of deals by deal stage



# **Digital Health: Top equity deals in Q2'24**

|    | Company            | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation |  | Country       | Sector                             | Industry %<br>Subindustry   | % of Total<br>Funding |
|----|--------------------|-----------------|-------------------------------|--------------------|--|---------------|------------------------------------|---|-----------------------|
| 1  | Transcarent        | \$126M          | Series D<br>2024-05-02        | \$2.2B             | Merck Global Health Innovation Fund, Leaps by<br>Bayer                                 | United States | Internet                           | Internet Software & Services<br>Healthcare  | 20.0%                 |
| 2  | Lumeris            | \$100M          | Growth Equity<br>2024-04-10   | N/A                | The Blue Venture Fund  | United States | Internet                           | Internet Software & Services<br>Healthcare  | 15.8%                 |
| 3  | Midi               | \$60M           | Series B<br>2024-04-24        | \$281M             | Google Ventures, SemperVirens  | United States | Internet                           | Internet Software & Services<br>Health & Wellness                                   | 9.5%                  |
| 4  | Enveda Biosciences | \$55M           | Series B<br>2024-06-13        | N/A                | M12  | United States | Healthcare                         | Drug Discovery<br>N/A   | 8.7%                  |
| 5  | Wayspring          | \$45M           | Series D<br>2024-04-19        | N/A                | CVS Health Ventures, The Blue Venture Fund,<br>Valtruis                                | United States | Internet                           | Internet Software & Services<br>Health & Wellness                                   | 7.1%                  |
| 6  | Eko Health         | \$41M           | Series D<br>2024-06-05        | \$261M             | LG Technology Ventures, NTT Venture Capital  | United States | Healthcare                         | Medical Devices & Equipment<br>Other Medical Devices                                | 6.5%                  |
| 7  | Atropos Health     | \$33M           | Series B<br>2024-05-23        | \$250M             | Valtruis, Presidio Ventures, Merck Global<br>Health Innovation Fund, McKesson Ventures | United States | Software (non-<br>internet/mobile) | Healthcare Software<br>N/A  | 5.2%                  |
| 8  | Humata Health      | \$25M           | Series A<br>2024-06-20        | N/A                | The Blue Venture Fund, Optum Ventures  | United States | Internet                           | Internet Software & Services<br>Collaboration & Project Management                  | 4.0%                  |
| 9  | Plenful            | \$17M           | <b>Series A</b><br>2024-05-30 | N/A                | Danaher Ventures   | United States | Internet                           | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 2.7%                  |
| 10 | Livara Health      | \$15M           | Series B<br>2024-05-02        | \$42M              | Providence Ventures  | United States | Healthcare                         | Medical Facilities & Services<br>Specialized Healthcare Services                    | 2.4%                  |

### **Digital Health: Top investors by company count in Q2'24**

|   | Investor                            | Company Count | Investor Group | Country        |
|---|-------------------------------------|---------------|----------------|----------------|
| 1 | The Blue Venture Fund               | 3             | сус            | United States  |
| 1 | Merck Global Health Innovation Fund | 3             | сус            | United States  |
| 3 | MassMutual Ventures                 | 2             | сус            | United States  |
| 3 | XTX Ventures                        | 2             | сус            | United Kingdom |
| 3 | CVS Health Ventures                 | 2             | сус            | United States  |
| 3 | Valtruis                            | 2             | сус            | United States  |



# Geographic Trends



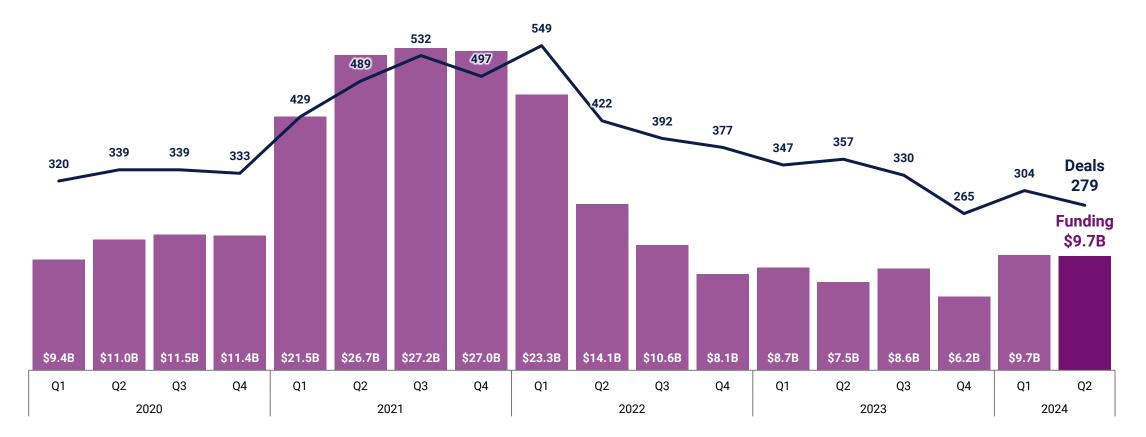
# Geographic Trends | Q2 2024 US Trends





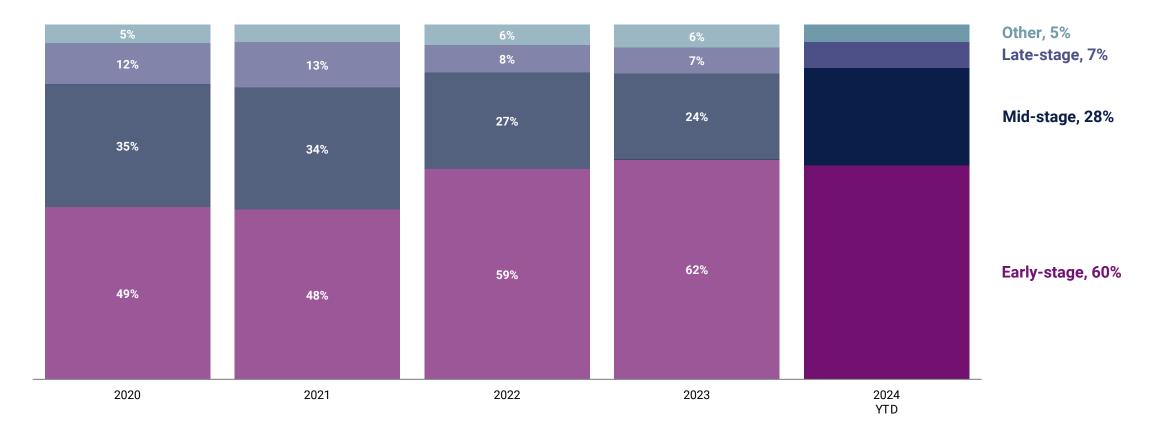
**State of CVC** | Geographic Trends | US Trends

### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | US Trends

### Annual percent of deals by deal stage



# US: Top equity deals in Q2'24

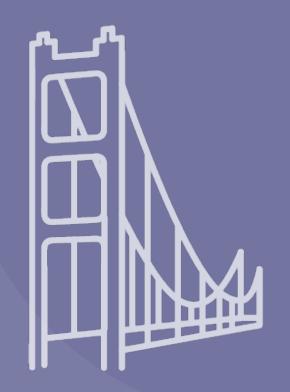
|   | Company                            | Round Amount | <b>Round</b><br>Date          | Round<br>Valuation   | Country       | Sector                | <b>Industry</b><br>Subindustry  | % of Total<br>Funding |
|---|------------------------------------|--------------|-------------------------------|--|---------------|-----------------------|---|-----------------------|
| 1 | Scale                              | \$1.0B       | Series F<br>2024-05-21        | \$13.8B Intel Capital, AMD Ventures, Cisco<br>Investments, ServiceNow Ventures | United States | Internet              | Internet Software & Services<br>Application & Data Integration                      | 10.3%                 |
| 1 | Wiz                                | \$1.0B       | Series E<br>2024-05-07        | \$12.0B Salesforce Ventures  | United States | Internet              | Internet Software & Services<br>Monitoring & Security                               | 10.3%                 |
| 3 | AlphaSense                         | \$650M       | Series F<br>2024-06-11        | \$4.0B CapitalG  | United States | Internet              | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 6.7%                  |
| 4 | EnerVenue                          | \$308M       | Series B<br>2024-06-07        | N/A Aramco Ventures  | United States | Energy &<br>Utilities | Energy Storage<br>N/A   | 3.2%                  |
| 5 | Cyera                              | \$300M       | Series C<br>2024-04-09        | \$1.4B AT&T Ventures   | United States | Internet              | Internet Software & Services<br>Monitoring & Security                               | 3.1%                  |
| 6 | Vercel                             | \$250M       | Series E<br>2024-05-16        | \$3.3B Google Ventures   | United States | Internet              | Internet Software & Services<br>Application & Data Integration                      | 2.6%                  |
| 7 | Metsera                            | \$240M       | <b>Series A</b><br>2024-04-18 | \$473M Google Ventures   | United States | Healthcare            | Alternative Medicine<br>N/A   | 2.5%                  |
| 8 | Monad                              | \$225M       | Series A<br>2024-04-09        | \$3.0B Coinbase Ventures, Wintermute Ventures                                  | United States | Internet              | Internet Software & Services<br>Asset & Financial Management & Trading              | 2.3%                  |
| 9 | BridgeBio Oncology<br>Therapeutics | \$200M       | Private Equity<br>2024-05-02  | N/A Google Ventures  | United States | Healthcare            | Biotechnology<br>N/A  | 2.1%                  |
| 9 | Sigma Computing                    | \$200M       | Series D<br>2024-05-16        | \$1.5B Snowflake Ventures  | United States | Internet              | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 2.1%                  |

State of CVC | Geographic Trends | US Trends

# US: Top investors by company count in Q2'24

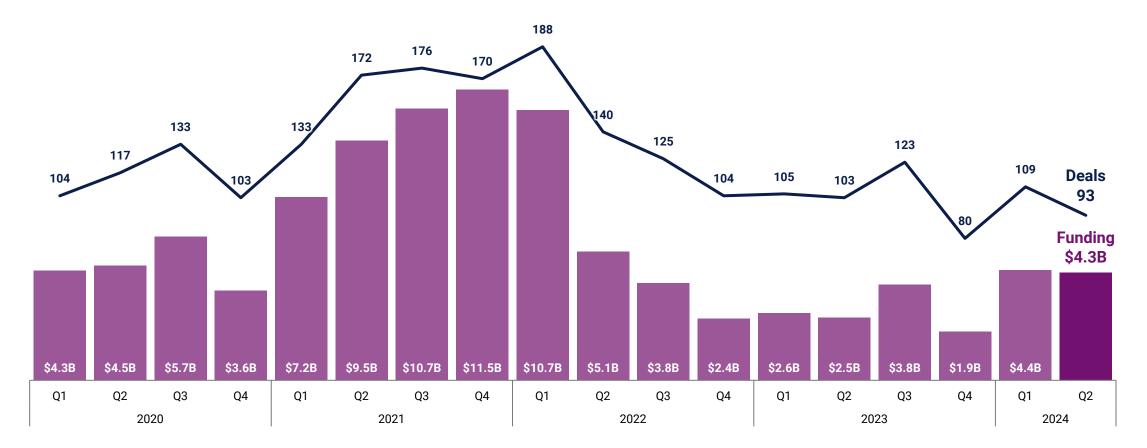
|   | Investor            | Company Count | Investor Group | Country       |
|---|---------------------|---------------|----------------|---------------|
| 1 | Google Ventures     | 23            | сус            | United States |
| 2 | Coinbase Ventures   | 16            | CVC            | United States |
| 3 | NVentures           | 10            | CVC            | United States |
| 4 | Salesforce Ventures | 9             | CVC            | United States |
| 5 | Bankless Ventures   | 8             | CVC            | United States |
| 5 | M12                 | 8             | CVC            | United States |
| 7 | Snowflake Ventures  | 7             | CVC            | United States |
| 8 | Cisco Investments   | 6             | CVC            | United States |
| 8 | Citi Ventures       | 6             | CVC            | United States |
| 8 | In-Q-Tel            | 6             | сус            | United States |

# US Q2 2024 Silicon Valley



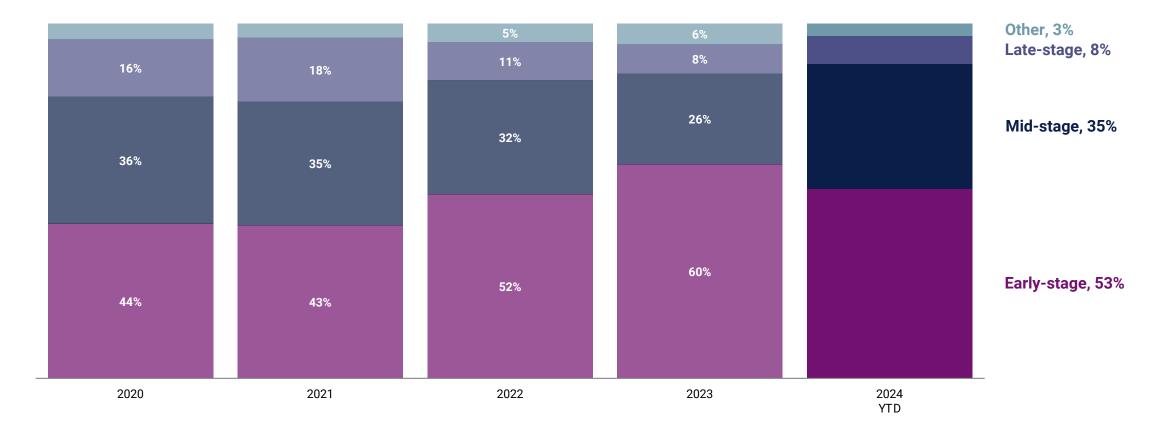
**State of CVC** | Geographic Trends | Silicon Valley

### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Silicon Valley

### Annual percent of deals by deal stage



State of CVC | Geographic Trends | Silicon Valley

# Silicon Valley: Top equity deals in Q2'24

|   | Company                            | Round<br>Amount | Round<br>Date                 | Round<br>Valuation CVC Investors   | Sector                | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|---|------------------------------------|-----------------|-------------------------------|--|-----------------------|--|-----------------------|
| 1 | Scale                              | \$1.0B          | <b>Series F</b><br>2024-05-21 | \$13.88 Intel Capital, AMD Ventures, Cisco Investments,<br>ServiceNow Ventures | Internet              | Internet Software & Services<br>Application & Data Integration                                 | 23.5%                 |
| 2 | EnerVenue                          | \$308M          | Series B<br>2024-06-07        | N/A Aramco Ventures  | Energy &<br>Utilities | Energy Storage<br>N/A  | 7.2%                  |
| 3 | Vercel                             | \$250M          | <b>Series E</b><br>2024-05-16 | \$3.3B Google Ventures   | Internet              | Internet Software & Services<br>Application & Data Integration                                 | 5.9%                  |
| 4 | BridgeBio Oncology<br>Therapeutics | \$200M          | Private Equity<br>2024-05-02  | N/A Google Ventures  | Healthcare            | Biotechnology<br>N/A   | 4.7%                  |
| 4 | Sigma Computing                    | \$200M          | Series D<br>2024-05-16        | \$1.5B Snowflake Ventures  | Internet              | <b>Internet Software &amp; Services</b><br>Business Intelligence, Analytics & Performance Mgmt | 4.7%                  |

US | Q2 2024 New York



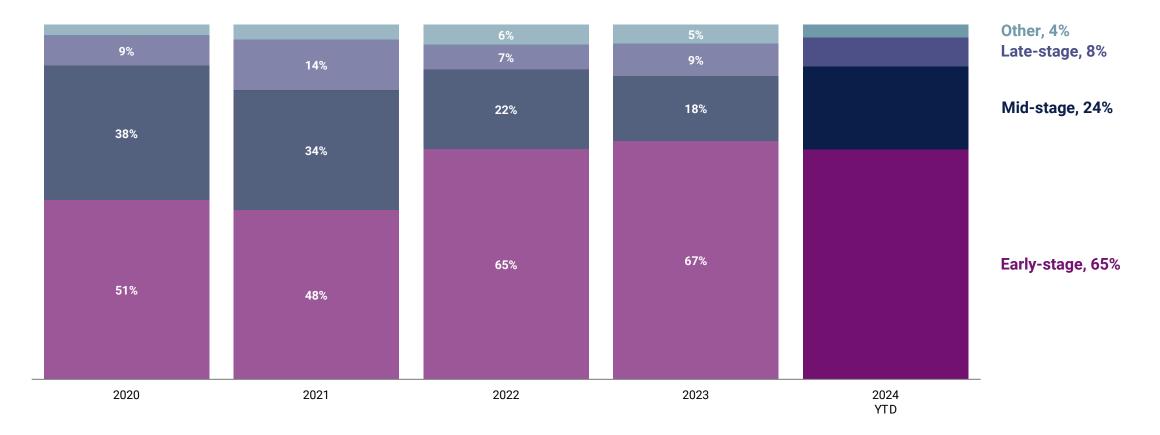
**State of CVC** | Geographic Trends | New York

### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | New York

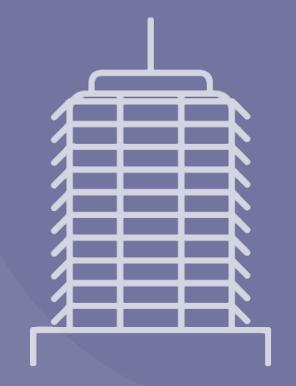
### Annual percent of deals by deal stage



# New York: Top equity deals in Q2'24

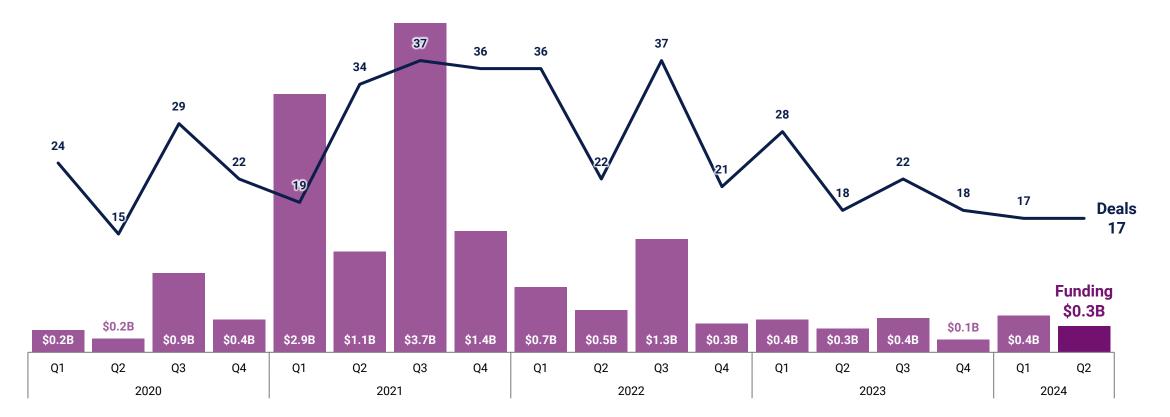
|   | Company    | Round Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors              | Sector     | <b>Industry</b><br>Subindustry  | % of Total<br>Funding |
|---|------------|--------------|-------------------------------|---|------------|---|-----------------------|
| 1 | Wiz        | \$1.0B       | Series E<br>2024-05-07        | \$12.0B Salesforce Ventures                   | Internet   | Internet Software & Services<br>Monitoring & Security                               | 34.9%                 |
| 2 | AlphaSense | \$650M       | Series F<br>2024-06-11        | \$4.0B CapitalG                               | Internet   | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 22.7%                 |
| 3 | Cyera      | \$300M       | Series C<br>2024-04-09        | \$1.4B AT&T Ventures                          | Internet   | Internet Software & Services<br>Monitoring & Security                               | 10.5%                 |
| 4 | Metsera    | \$240M       | <b>Series A</b><br>2024-04-18 | \$473M Google Ventures                        | Healthcare | <b>Alternative Medicine</b><br>N/A  | 8.4%                  |
| 5 | Monad      | \$225M       | <b>Series A</b><br>2024-04-09 | \$3.0B Coinbase Ventures, Wintermute Ventures | Internet   | Internet Software & Services<br>Asset & Financial Management & Trading              | 7.9%                  |

US | Q2 2024
 Los Angeles



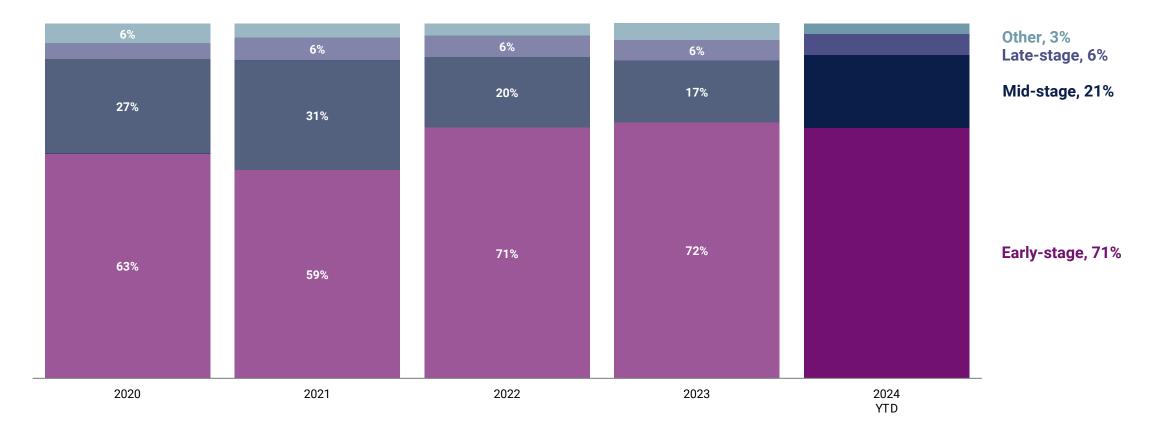
**State of CVC** | Geographic Trends | Los Angeles

### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Los Angeles

### Annual percent of deals by deal stage

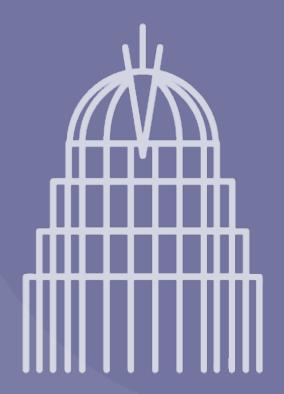


# Los Angeles: Top equity deals in Q2'24

|   | Company             | Round<br>Amount |                               | Round<br>CVC Investors<br>Valuation                                   | Sector      | <b>Industry</b><br>Subindustry                                 | % of Total<br>Funding |
|---|---------------------|-----------------|-------------------------------|---|-------------|--|-----------------------|
| 1 | Арех                | \$95M           | Series B<br>2024-06-11        | N/A Toyota Ventures   | Industrials | Aerospace & Defense<br>Commercial Aircraft Manufacturing       | 32.1%                 |
| 2 | GrayMatter Robotics | \$45M           | <b>Series B</b><br>2024-06-20 | N/A NGP Capital, 3M Ventures  | Industrials | Machinery & Equipment<br>Robotics                              | 15.2%                 |
| 3 | ImmPACT Bio         | \$29M           | Series B<br>2024-04-01        | N/A Novartis Venture Funds  | Healthcare  | <b>Biotechnology</b><br>N/A                                    | 9.7%                  |
| 4 | Kinetic Automation  | \$21M           | <b>Series B</b><br>2024-06-20 | N/A Liberty Mutual Strategic Ventures, Allstate Strategic<br>Ventures | Industrials | Machinery & Equipment<br>Robotics                              | 7.1%                  |
| 5 | Sift                | \$18M           | <b>Series A</b><br>2024-06-25 | N/A Google Ventures   | Internet    | Internet Software & Services<br>Application & Data Integration | 5.9%                  |

US | Q2 2024

Boston

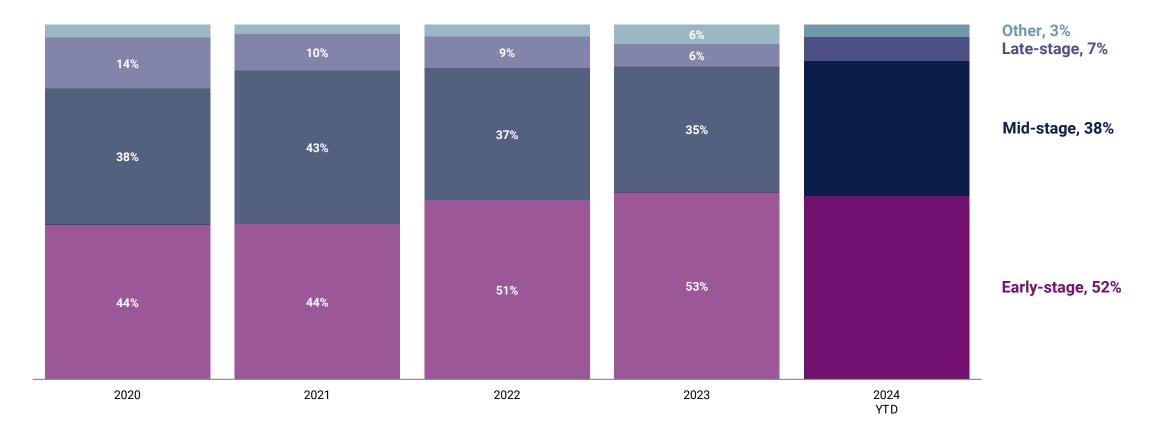


State of CVC | Geographic Trends | Boston

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Boston



#### **Boston: Top equity deals in Q2'24**

|   | Company              | Round Amount | <b>Round</b><br>Date          | Round Valuation | CVC Investors                                   | Sector     | <b>Industry</b><br>Subindustry      | % of Total<br>Funding |
|---|----------------------|--------------|-------------------------------|-----------------|---|------------|-------------------------------------|-----------------------|
| 1 | Exsilio Therapeutics | \$82M        | <b>Series A</b><br>2024-04-16 | N/A             | Novartis Venture Funds                          | Healthcare | <b>Biotechnology</b><br>N/A         | 23.6%                 |
| 2 | Delphia Therapeutics | \$67M        | <b>Series A</b><br>2024-05-02 | \$91M           | Google Ventures, Alexandria Venture Investments | Healthcare | <b>Biotechnology</b><br>N/A         | 19.3%                 |
| 3 | Cerevance            | \$47M        | Series B<br>2024-04-25        | N/A             | Google Ventures                                 | Healthcare | <b>Biotechnology</b><br>N/A         | 13.5%                 |
| 4 | Variantyx            | \$36M        | <b>Series D</b><br>2024-04-26 | \$105M          | Bosch Ventures                                  | Healthcare | Disease Diagnosis<br>N/A            | 10.4%                 |
| 5 | Ledgebrook           | \$24M        | <b>Series A</b><br>2024-04-16 | N/A             | American Family Ventures                        | Finance    | <b>Insurance</b><br>Other Insurance | 6.9%                  |
| 5 | Qlaris Bio           | \$24M        | Series B<br>2024-04-22        | \$68M           | Mayo Clinic Ventures                            | Healthcare | <b>Biotechnology</b><br>N/A         | 6.9%                  |

Geographic Trends | Q2 2024

### Canada Trends



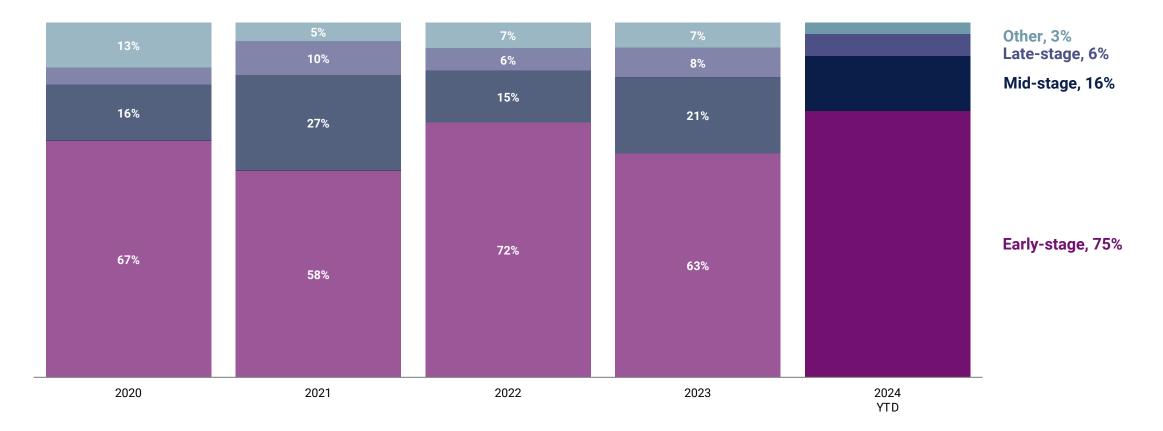


**State of CVC** | Geographic Trends | Canada Trends

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Canada Trends



#### Canada: Top equity deals in Q2'24

|   | Company           | Round Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors  | Sector                             | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|---|-------------------|--------------|-------------------------------|---|------------------------------------|--|-----------------------|
| 1 | Cohere            | \$450M       | Series D<br>2024-04-06        | \$5.0B Cisco Investments, Salesforce Ventures   | Internet                           | Internet Software & Services<br>Application & Data Integration         | 59.3%                 |
| 2 | Waabi             | \$200M       | <b>Series B</b><br>2024-06-18 | N/A Volvo Group Venture Capital, Scania Growth<br>Capital, INGKA Investments, NVentures | Software (non-<br>internet/mobile) | Science & Engineering<br>N/A   | 26.4%                 |
| 3 | e-Zinc            | \$31M        | Series A<br>2024-06-27        | N/A Toyota Ventures, Eni Next   | Energy & Utilities                 | Energy Storage<br>N/A  | 4.0%                  |
| 4 | Маха              | \$21M        | <b>Series A</b><br>2024-05-29 | N/A NAventures, Snowflake Ventures  | Software (non-<br>internet/mobile) | Business Intelligence, Analytics & Performance<br>Mgmt Software<br>N/A | 2.8%                  |
| 5 | Qohash            | \$13M        | Series B<br>2024-04-24        | N/A Desjardins Capital  | Internet                           | Internet Software & Services<br>Monitoring & Security                  | 1.7%                  |
| 6 | SmartD            | \$10M        | <b>Series A</b><br>2024-04-11 | N/A SE Ventures   | Industrials                        | Manufacturing<br>Industrial Equipment & Component Manufacturing        | 1.4%                  |
| 7 | Nfinite Nanotech  | \$7M         | <b>Seed VC</b><br>2024-05-14  | N/A Republic Capital, Suzano Ventures   | Business Products &<br>Services    | Packaging<br>N/A   | 0.9%                  |
| 7 | Raven             | \$7M         | <b>Series A</b><br>2024-06-28 | N/A TELUS Global Ventures   | Automotive &<br>Transportation     | Transportation Services<br>N/A   | 1.0%                  |
| 9 | Ability Biologics | \$6M         | <b>Seed VC</b><br>2024-06-18  | N/A Alexandria Venture Investments  | Healthcare                         | Biotechnology<br>N/A   | 0.8%                  |
| 9 | TrojAl            | \$6M         | Seed VC<br>2024-04-03         | N/A Alteryx Ventures  | Internet                           | Internet Software & Services<br>Monitoring & Security                  | 0.8%                  |

State of CVC | Geographic Trends | Canada Trends

#### Canada: Top investors by company count in Q2'24

| Investor                         | Company Count | Investor Group |
|----------------------------------|---------------|----------------|
| 1 TELUS Global Ventures          | 4             | CVC            |
| 2 Desjardins Capital             | 2             | CVC            |
| 3 Globalive                      | 1             | CVC            |
| 3 Intact Ventures                | 1             | CVC            |
| 3 TELUS Pollinator Fund for Good | 1             | CVC            |
| 3 Thomson Reuters Ventures       | 1             | CVC            |

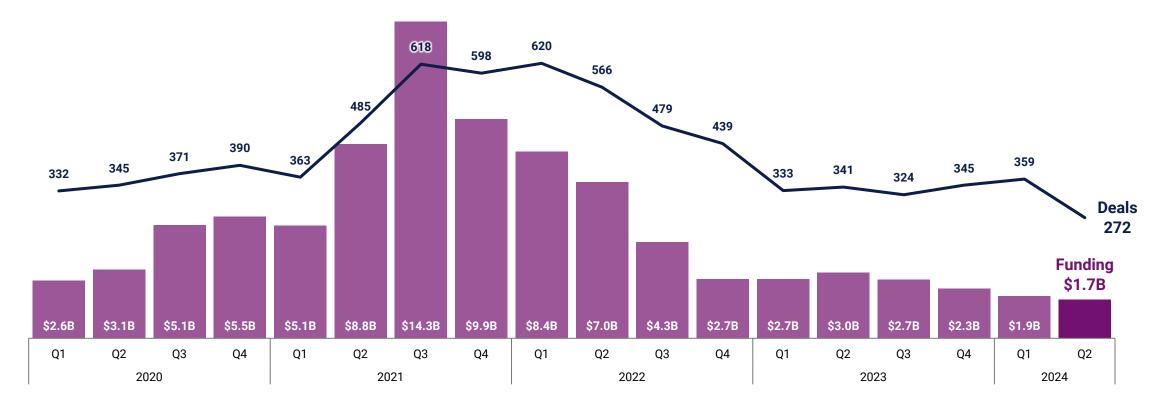
### Geographic Trends | Q2 2024 Asia Trends



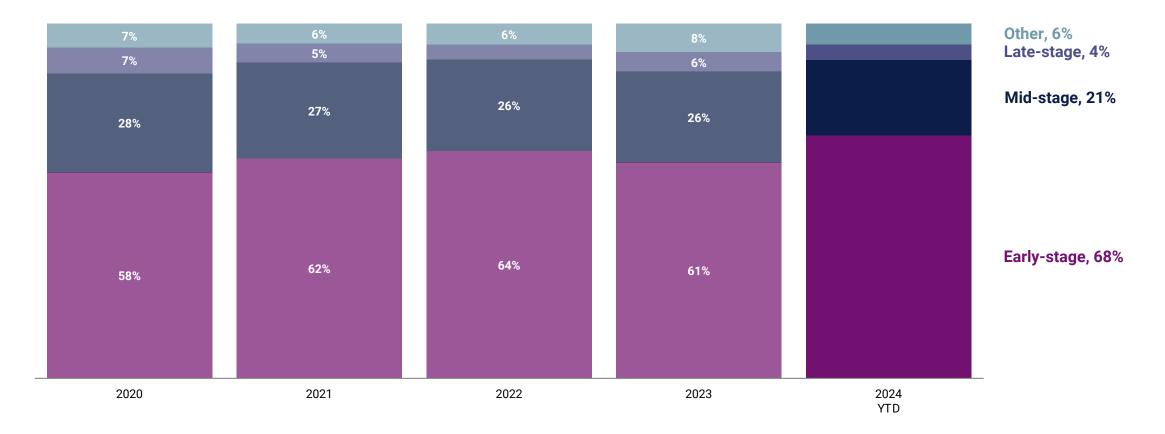


**State of CVC** | Geographic Trends | Asia Trends

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Asia Trends



#### Asia: Top equity deals in Q2'24

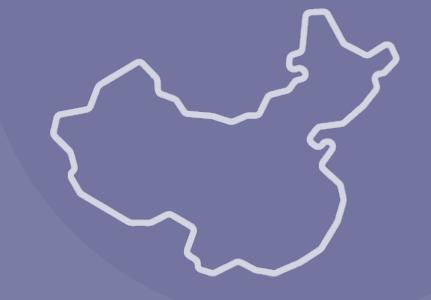
|   | Company              | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors                 | Country     | Sector      | Industry<br>Subindustry   | % of Total<br>Funding |
|---|----------------------|-----------------|-------------------------------|--|-------------|-------------|---|-----------------------|
| 1 | Ascend Money         | \$195M          | <b>Series D</b><br>2024-06-26 | N/A Krungsri Finnovate                           | Thailand    | Internet    | E-Commerce<br>E-Commerce Enablement   | 11.2%                 |
| 2 | Zentry               | \$140M          | <b>Series A</b><br>2024-04-23 | N/A Coinbase Ventures                            | Thailand    | Internet    | Internet Software & Services<br>Gaming  | 8.1%                  |
| 3 | TaiDoc Health        | \$127M          | Venture Capital<br>2024-05-08 | N/A Mitsui Sumitomo Insurance Venture<br>Capital | China       | Internet    | Internet Software & Services<br>Healthcare  | 7.3%                  |
| 4 | Atlan                | \$105M          | Series C<br>2024-05-08        | \$750M Salesforce Ventures                       | Singapore   | Internet    | Internet Software & Services<br>Data & Document Management                          | 6.0%                  |
| 5 | Arnatar Therapeutics | \$50M           | <b>Series A</b><br>2024-04-08 | N/A Legend Star                                  | China       | Healthcare  | <b>Drug Development</b><br>N/A  | 2.9%                  |
| 6 | Battery Smart        | \$45M           | <b>Series B</b><br>2024-05-16 | \$350M Panasonic Living Visionary Fund           | India       | Electronics | Electrical Product Distribution<br>Power Generation & Storage                       | 2.6%                  |
| 6 | Upstage              | \$45M           | <b>Series B</b><br>2024-04-16 | N/A Hana Ventures                                | South Korea | Internet    | Internet Software & Services<br>Science & Engineering                               | 2.6%                  |
| 6 | k-ID                 | \$45M           | <b>Series A</b><br>2024-06-25 | N/A Okta Ventures                                | Singapore   | Internet    | Internet Software & Services<br>Gaming  | 2.6%                  |
| 9 | MetisX               | \$44M           | <b>Series A</b><br>2024-05-13 | N/A SBI Investment                               | South Korea | Electronics | Chips & Semiconductors<br>Semiconductors: Memory, Networking & Sensor Chips         | 2.5%                  |
| 9 | Synspective          | \$44M           | <b>Series C</b><br>2024-06-19 | N/A Mizuho Capital                               | Japan       | Internet    | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 2.5%                  |

#### Asia: Top investors by company count in Q2'24

|   | Investor                           | Company Count | Investor Group | Country     |
|---|------------------------------------|---------------|----------------|-------------|
| 1 | Mitsubishi UFJ Capital             | 20            | CVC            | Japan       |
| 2 | Mizuho Capital                     | 17            | CVC            | Japan       |
| 3 | SMBC Venture Capital               | 15            | CVC            | Japan       |
| 4 | DG Daiwa Ventures                  | 7             | CVC            | Japan       |
| 4 | KB Investment                      | 7             | CVC            | South Korea |
| 6 | BNK Venture Capital                | 6             | CVC            | South Korea |
| 6 | SBI Investment                     | 6             | CVC            | Japan       |
| 6 | Sony Innovation Fund               | 6             | CVC            | Japan       |
| 9 | Hana Ventures                      | 5             | CVC            | South Korea |
| 9 | Kakao Ventures                     | 5             | CVC            | South Korea |
| 9 | Lenovo Capital and Incubator Group | 5             | CVC            | China       |
| 9 | Samsung Ventures                   | 5             | CVC            | South Korea |
| 9 | UOB Venture Management             | 5             | CVC            | Singapore   |

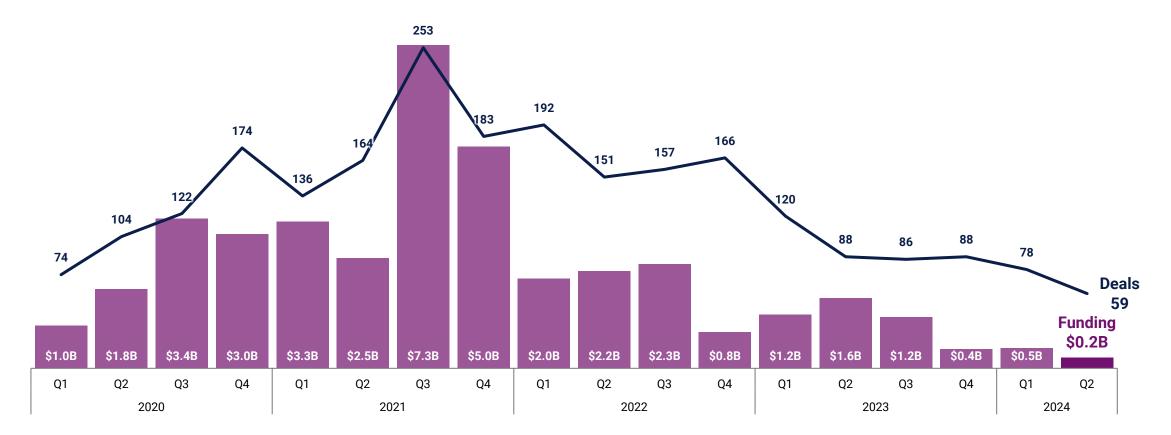
• Asia | Q2 2024

• China •

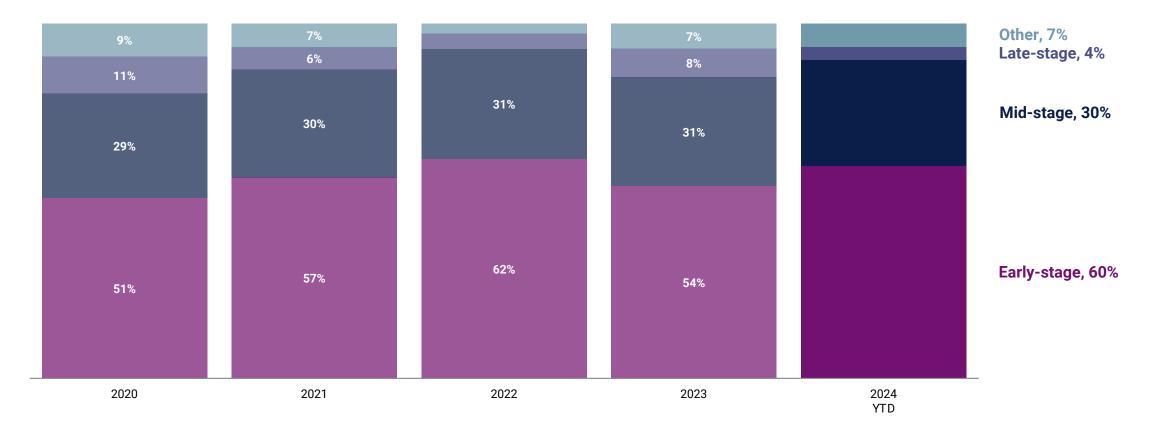


**State of CVC** | Geographic Trends | China

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | China



State of CVC | Geographic Trends | China

#### China: Top equity deals in Q2'24

|   | Company              | Round Amount | Round<br>Date                 | Round<br>Valuation | CVC Investors                             | Sector      | <b>Industry</b><br>Subindustry                           | % of Total<br>Funding |
|---|----------------------|--------------|-------------------------------|--------------------|---|-------------|--|-----------------------|
| 1 | TaiDoc Health        | \$127M       | Venture Capital<br>2024-05-08 | N/A                | Mitsui Sumitomo Insurance Venture Capital | Internet    | Internet Software & Services<br>Healthcare               | 52.3%                 |
| 2 | Arnatar Therapeutics | \$50M        | <b>Series A</b><br>2024-04-08 | N/A                | Legend Star                               | Healthcare  | <b>Drug Development</b><br>N/A                           | 20.5%                 |
| 3 | AnDiConBio           | \$28M        | <b>Series A</b><br>2024-06-25 | N/A                | Golden China Fund                         | Healthcare  | <b>Drug Manufacturing</b><br>N/A                         | 11.3%                 |
| 3 | JSAB Technologies    | \$28M        | <b>Series C</b><br>2024-04-09 | N/A                | AVIC Capital                              | Electronics | Chips & Semiconductors<br>Semiconductors                 | 11.4%                 |
| 5 | Healingovation       | \$8M         | <b>Seed VC</b><br>2024-05-14  | N/A                | Legend Star                               | Industrials | Machinery & Equipment<br>Robotics                        | 3.4%                  |
| 6 | Routan Technology    | \$3M         | Venture Capital<br>2024-06-20 | N/A                | Hongruida Investment                      | Electronics | <b>Technical &amp; Scientific Instrumentation</b><br>N/A | 1.1%                  |

• Asia | Q2 2024

• India

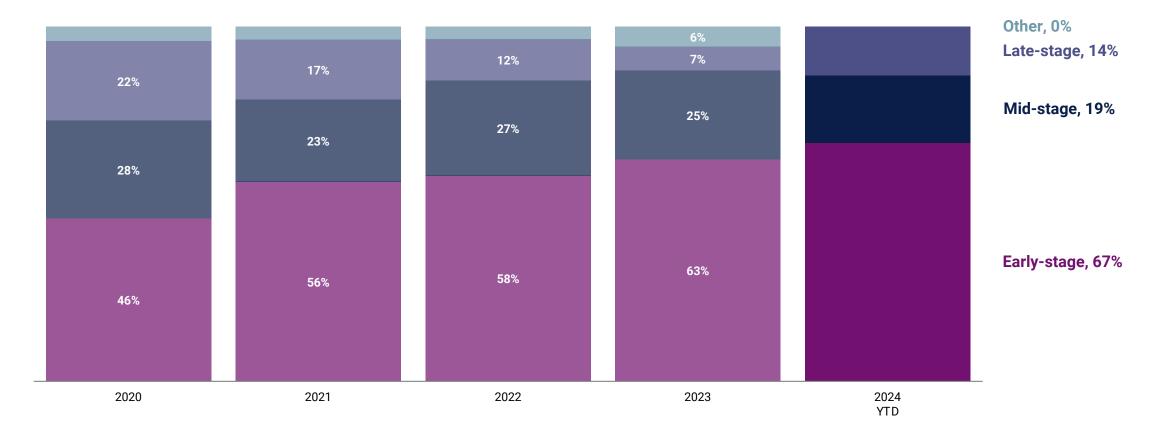


State of CVC | Geographic Trends | India

#### **Quarterly funding & deals**



State of CVC | Geographic Trends | India



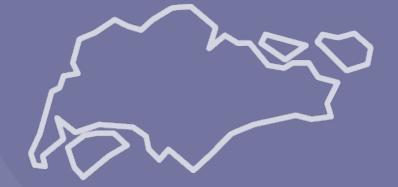
State of CVC | Geographic Trends | India

#### India: Top equity deals in Q2'24

|   | Company         | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors              | Sector      | <b>Industry</b><br>Subindustry                                 | % of Total<br>Funding |
|---|-----------------|-----------------|-------------------------------|---|-------------|--|-----------------------|
| 1 | Battery Smart   | \$45M           | Series B<br>2024-05-16        | \$350M Panasonic Living Visionary Fund        | Electronics | Electrical Product Distribution<br>Power Generation & Storage  | 28.1%                 |
| 2 | SingleInterface | \$30M           | Growth Equity<br>2024-04-04   | N/A PayPal Ventures                           | Internet    | Internet Software & Services<br>Advertising, Sales & Marketing | 18.7%                 |
| 3 | Lyskraft        | \$26M           | <b>Seed VC</b><br>2024-04-26  | N/A Prosus Ventures                           | Internet    | <b>E-Commerce</b><br>Marketplace                               | 16.2%                 |
| 4 | Neysa Networks  | \$20M           | <b>Series A</b><br>2024-04-09 | N/A NTT Venture Capital                       | Internet    | Internet Software & Services<br>Networking & Connectivity      | 12.5%                 |
| 5 | LetsTransport   | \$9M            | Series E<br>2024-04-24        | N/A Bertelsmann India Investments, CAC CAPITA | L Internet  | Internet Software & Services<br>Supply Chain & Logistics       | 5.3%                  |

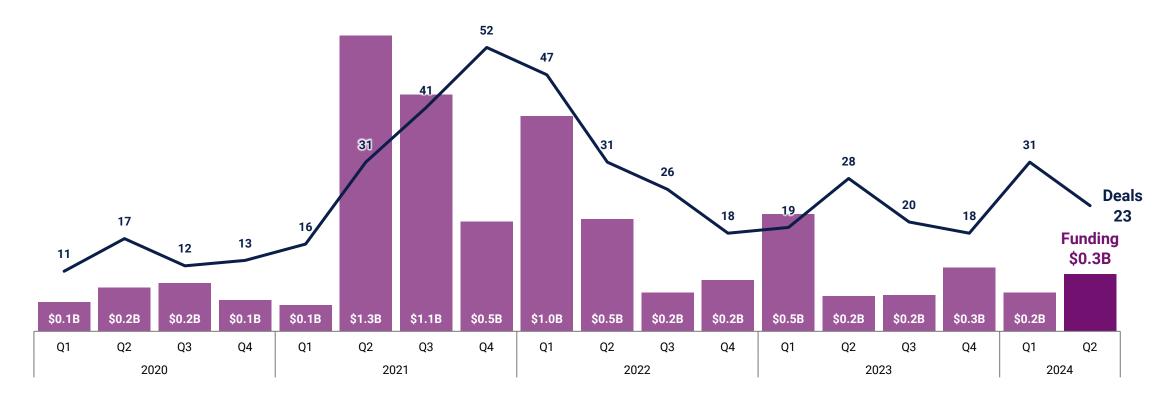
Asia | Q2 2024

Singapore

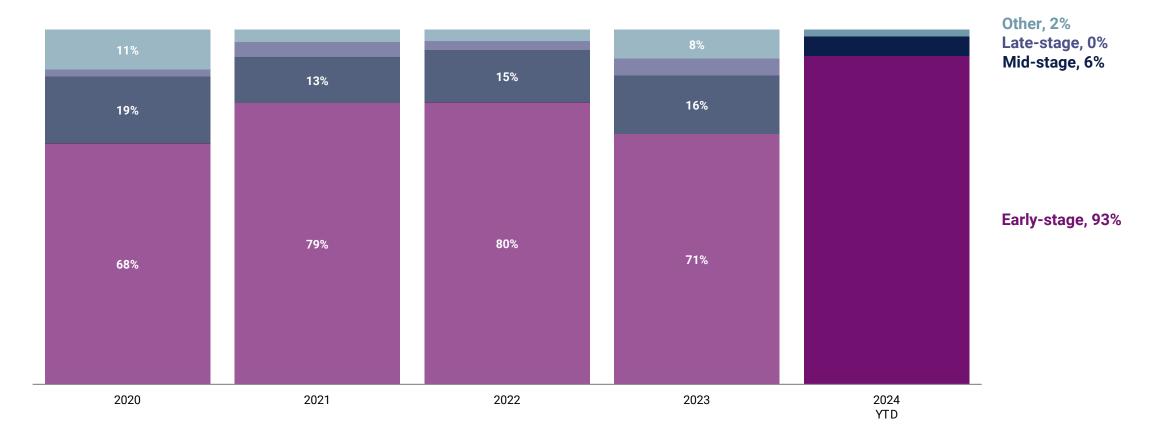


State of CVC | Geographic Trends | Singapore

#### **Quarterly funding & deals**



State of CVC | Geographic Trends | Singapore



#### Singapore: Top equity deals in Q2'24

|   | Company      | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors  | Sector             | <b>Industry</b><br>Subindustry                             | % of Total<br>Funding |
|---|--------------|-----------------|-------------------------------|---|--------------------|--|-----------------------|
| 1 | Atlan        | \$105M          | <b>Series C</b><br>2024-05-08 | \$750M Salesforce Ventures  | Internet           | Internet Software & Services<br>Data & Document Management | 40.6%                 |
| 2 | k-ID         | \$45M           | <b>Series A</b><br>2024-06-25 | N/A Okta Ventures   | Internet           | Internet Software & Services<br>Gaming                     | 17.4%                 |
| 3 | Aether Fuels | \$34M           | <b>Series A</b><br>2024-06-12 | N/A Chevron Technology Ventures, JetBlue Technology Ventures,<br>Doral Energy-Tech Ventures, TechEnergy Ventures, Zeon Ventures | Energy & Utilities | <b>Renewables</b><br>Other Renewables                      | 13.1%                 |
| 4 | Kasagi Labo  | \$12M           | Seed VC<br>2024-05-16         | N/A Burda Principal Investments   | Leisure            | <b>Entertainment</b><br>N/A                                | 4.6%                  |
| 4 | The Seeds    | \$12M           | Seed VC<br>2024-05-09         | N/A UOB Venture Management, Blizzard Fund   | Internet           | Internet Software & Services<br>Gaming                     | 4.6%                  |

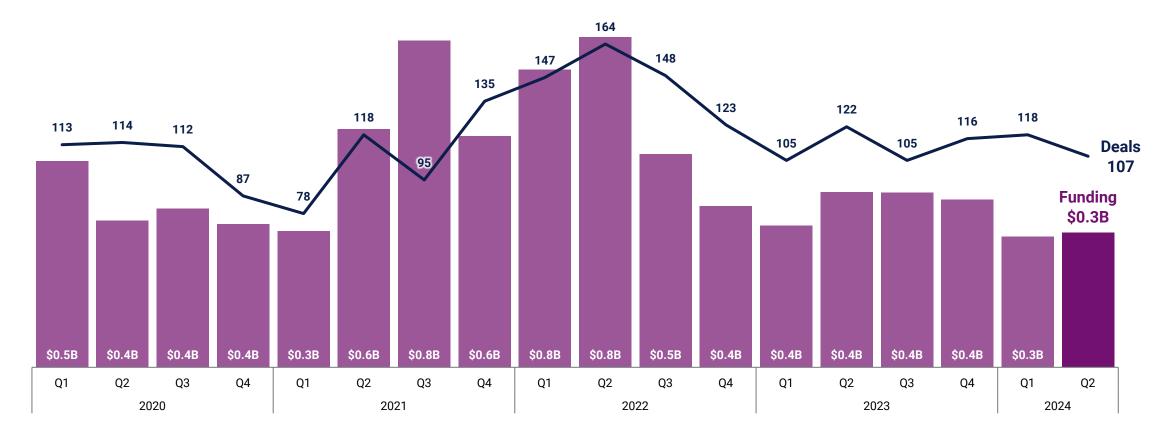
Asia | Q2 2024

Japan



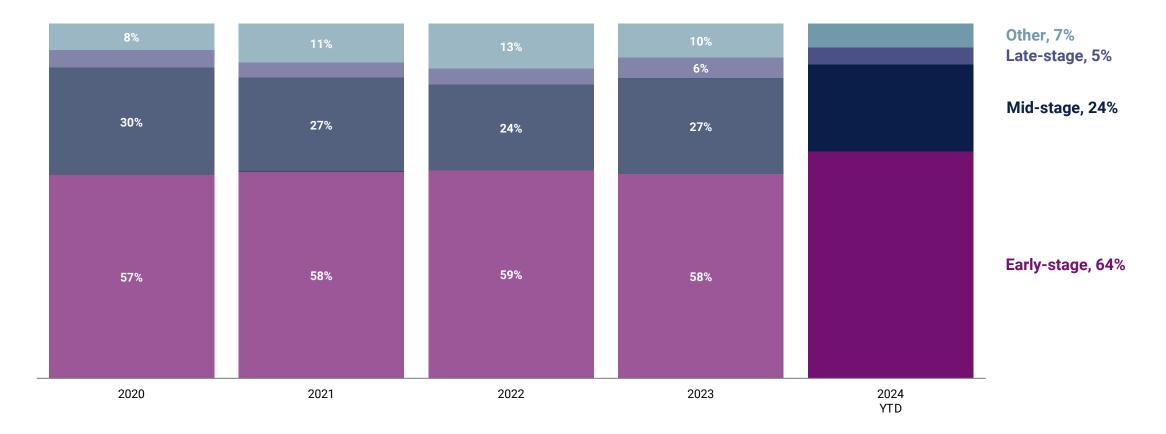
**State of CVC** | Geographic Trends | Japan

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Japan

**CB**INSIGHTS



#### Japan: Top equity deals in Q2'24

|   | Company     | Round<br>Amount |                               | Round<br>Valuation | CVC Investors   | Sector                             | <b>Industry</b><br>Subindustry  | % of Total<br>Funding |
|---|-------------|-----------------|-------------------------------|--------------------|---|------------------------------------|---|-----------------------|
| 1 | Synspective | \$44M           | <b>Series C</b><br>2024-06-19 | N/A                | Mizuho Capital  | Internet                           | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 12.9%                 |
| 2 | Asuene      | \$27M           | <b>Series C</b><br>2024-06-14 | N/A                | SBI Investment, GMO Venture Partners, Sony Innovation Fund,<br>Ignition Point Venture Partners, Ricoh Innovation Fund | Internet                           | Internet Software & Services<br>Environment   | 7.8%                  |
| 3 | Brave Group | \$23M           | <b>Series D</b><br>2024-04-23 | N/A                | 31VENTURES  | Internet                           | Internet Software & Services<br>Web Development                                     | 6.6%                  |
| 4 | IVRy        | \$19M           | <b>Series C</b><br>2024-05-23 | N/A                | SMBC Venture Capital, BRICKS FUND TOKYO   | Mobile &<br>Telecommunications     | Mobile Software & Services<br>Conferencing & Communication                          | 5.6%                  |
| 4 | Orange      | \$19M           | <b>Seed VC</b><br>2024-05-06  | N/A                | Mitsubishi UFJ Capital, SBI Investment, Mizuho Capital, GFR<br>Fund   | Internet                           | Internet Software & Services<br>Content Management                                  | 5.5%                  |
| 4 | Turing      | \$19M           | Seed VC<br>2024-04-23         | N/A                | Mizuho Capital, KDDI Open Innovation Fund, NTT DoCoMo<br>Ventures, MIRAI Innovation Fund                              | Software (non-<br>internet/mobile) | Science & Engineering<br>N/A  | 5.7%                  |

# Geographic Trends | Q2 2024 Europe Trends

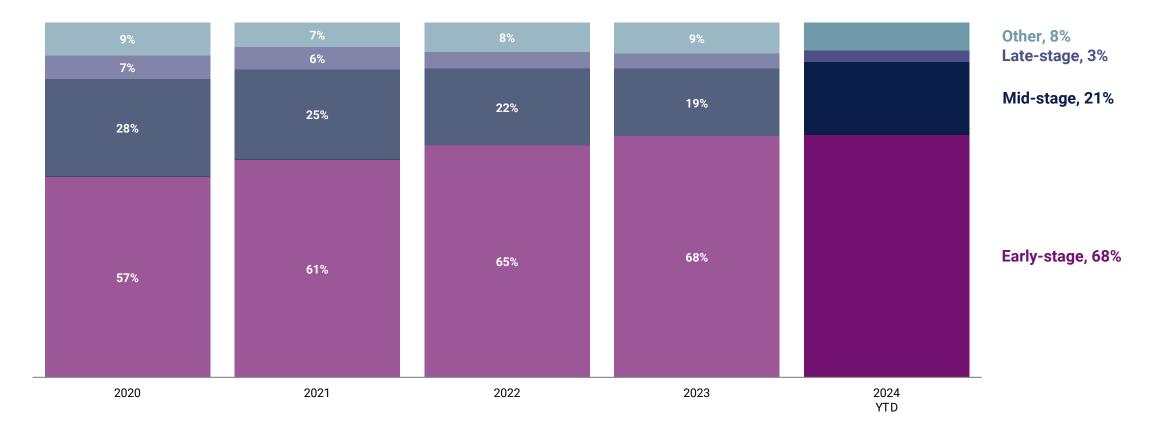


**State of CVC** | Geographic Trends | Europe Trends

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | Europe Trends



#### **Europe: Top equity deals in Q2'24**

|    | Company                  | Round<br>Amount | <b>Round</b><br>Date   | Round<br>Valuation | C Investors  | Country           | Sector                         | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|----|--------------------------|-----------------|------------------------|--------------------|--|-------------------|--------------------------------|--|-----------------------|
| 1  | Mistral AI               | \$502M          | Series B<br>2024-06-11 | \$6.2B Sale        | msung Ventures, Cisco Investments,<br>lesforce Ventures, Bertelsmann<br>restments, NVentures | France            | Internet                       | Internet Software & Services<br>Application & Data Integration         | 16.7%                 |
| 2  | Monzo                    | \$190M          | Series I<br>2024-04-28 | \$5.2B Cap         | pitalG   | United<br>Kingdom | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                     | 6.3%                  |
| 3  | Amber Therapeutics       | \$100M          | Series A<br>2024-06-10 | N/A Intu           | uitive Ventures  | United<br>Kingdom | Healthcare                     | Medical Devices & Equipment<br>Therapeutic Devices                     | 3.3%                  |
| 3  | Cognigy                  | \$100M          | Series C<br>2024-06-11 | N/A DTC            | СР   | Germany           | Internet                       | Internet Software & Services<br>Customer Relationship Management       | 3.3%                  |
| 3  | Syre                     | \$100M          | Series A<br>2024-05-23 | N/A Nor            | rrsken VC  | Sweden            | Industrials                    | Manufacturing<br>Textile Manufacturing                                 | 3.3%                  |
| 6  | Bright Peak Therapeutics | \$90M           | Series C<br>2024-06-11 | N/A Joh<br>Ven     | hnson & Johnson Innovation, Alexandria<br>nture Investments, KB Investment                   | Switzerland       | Healthcare                     | <b>Biotechnology</b><br>N/A  | 3.0%                  |
| 7  | Magnus Metal             | \$74M           | Series B<br>2024-04-18 | N/A Cat            | terpillar Ventures, Discount Capital   | Israel            | Industrials                    | Manufacturing<br>Metal Fabrication                                     | 2.5%                  |
| 8  | FINBOURNE Technology     | \$70M           | Series B<br>2024-06-17 | N/A AXA            | A Venture Partners   | United<br>Kingdom | Internet                       | Internet Software & Services<br>Asset & Financial Management & Trading | 2.3%                  |
| 8  | Isar Aerospace           | \$70M           | Series C<br>2024-06-20 | N/A Airb           | bus Ventures   | Germany           | Industrials                    | Aerospace & Defense<br>Commercial Aircraft Manufacturing               | 2.3%                  |
| 10 | Colendi                  | \$65M           | Series B<br>2024-05-22 | \$700M Citi        | i Ventures, Finberg  | United<br>Kingdom | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                     | 2.2%                  |
| 10 | Zhero                    | \$65M           | Series A<br>2024-04-24 | N/A Tota           | talEnergies Ventures   | Netherlands       | Energy & Utilities             | <b>Renewables</b><br>Bio-energy  | 2.2%                  |

#### **Europe: Top investors by company count in Q2'24**

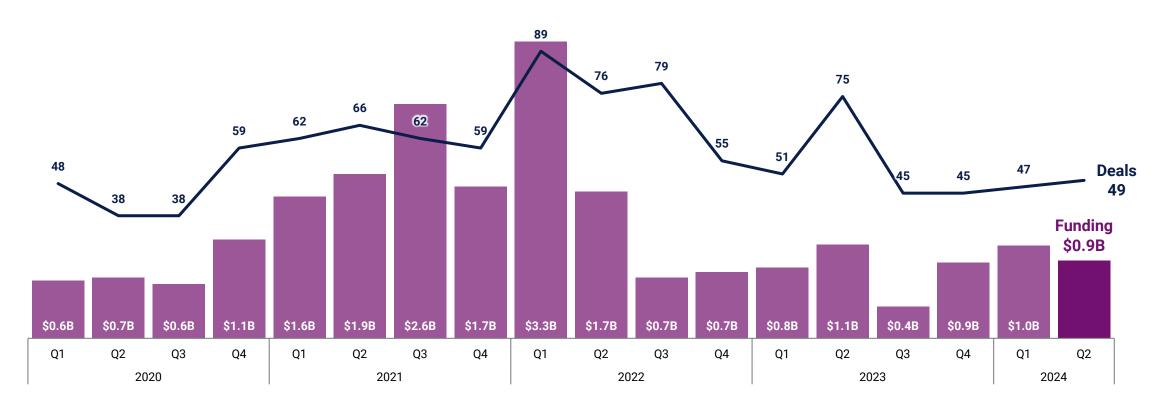
|   | Investor               | Company Count | Investor Group | Country        |
|---|------------------------|---------------|----------------|----------------|
| 1 | Hitachi Ventures       | 6             | cvc            | Germany        |
| 1 | Innvierte              | 6             | сvс            | Spain          |
| 3 | Porsche Ventures       | 5             | сvс            | Germany        |
| 3 | Wintermute Ventures    | 5             | сvс            | United Kingdom |
| 5 | Bosch Ventures         | 4             | cvc            | Germany        |
| 6 | CommerzVentures        | 3             | cvc            | Germany        |
| 6 | Helen Ventures         | 3             | сvс            | Finland        |
| 6 | Novartis Venture Funds | 3             | сvс            | Switzerland    |
| 6 | Scania Growth Capital  | 3             | cvc            | Sweden         |
| 6 | XTX Ventures           | 3             | сvс            | United Kingdom |

# Europe | Q2 2024 United Kingdom

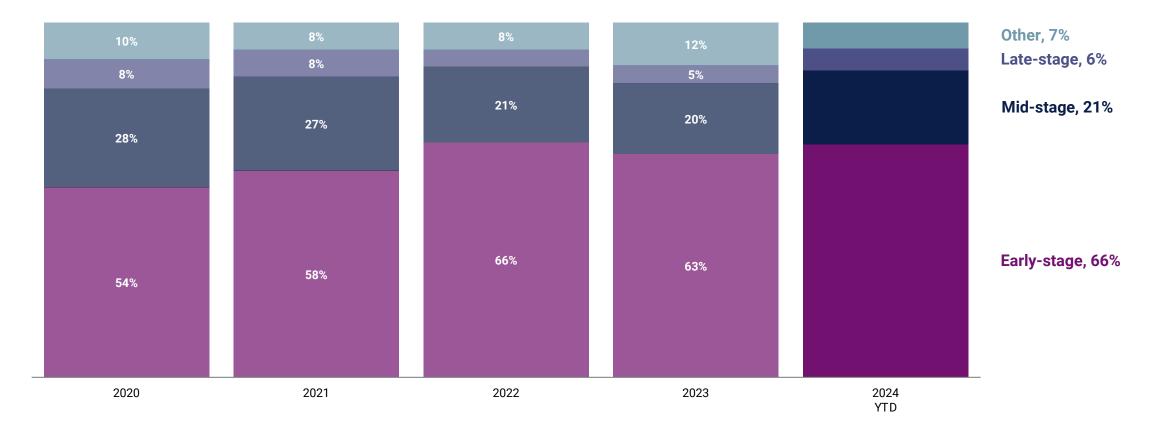


State of CVC | Geographic Trends | United Kingdom

#### **Quarterly funding & deals**



**State of CVC** | Geographic Trends | United Kingdom



# United Kingdom: Top equity deals in Q2'24

|   | Company                | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation                | Sector                         | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|---|------------------------|-----------------|-------------------------------|-----------------------------------|--------------------------------|--|-----------------------|
| 1 | Monzo                  | \$190M          | <b>Series I</b><br>2024-04-28 | \$5.2B CapitalG                   | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                     | 21.7%                 |
| 2 | Amber Therapeutics     | \$100M          | <b>Series A</b><br>2024-06-10 | N/A Intuitive Ventures            | Healthcare                     | Medical Devices & Equipment<br>Therapeutic Devices                     | 11.4%                 |
| 3 | FINBOURNE Technology   | \$70M           | <b>Series B</b><br>2024-06-17 | N/A AXA Venture Partners          | Internet                       | Internet Software & Services<br>Asset & Financial Management & Trading | 7.9%                  |
| 4 | Colendi                | \$65M           | <b>Series B</b><br>2024-05-22 | \$700M Citi Ventures, Finberg     | Mobile &<br>Telecommunications | Mobile Software & Services<br>Accounting & Finance                     | 7.4%                  |
| 5 | Grey Wolf Therapeutics | \$50M           | <b>Series B</b><br>2024-05-23 | N/A Pfizer Venture<br>Investments | Healthcare                     | <b>Biotechnology</b><br>N/A  | 5.7%                  |
| 5 | PolyAl                 | \$50M           | Series C<br>2024-05-15        | N/A NVentures                     | Internet                       | Internet Software & Services<br>Customer Relationship Management       | 5.7%                  |

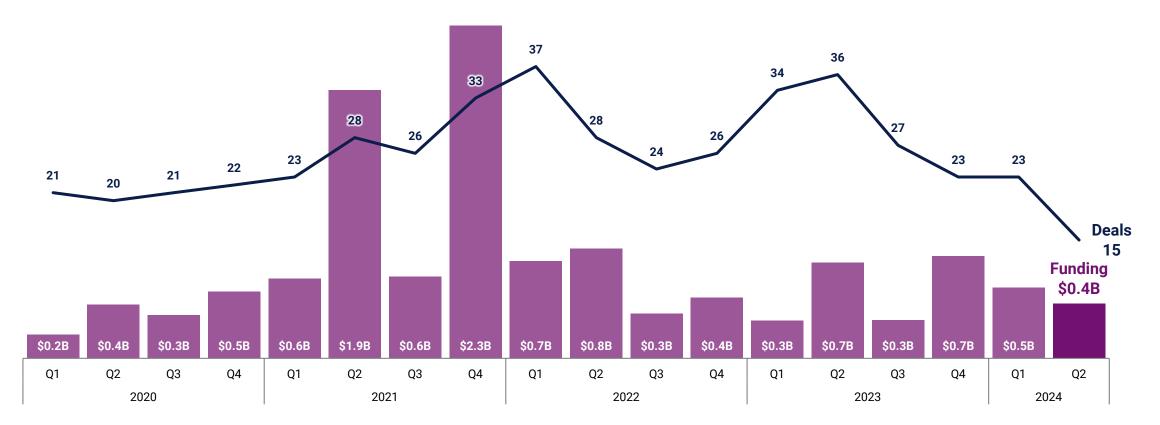
Europe | Q2 2024

Germany



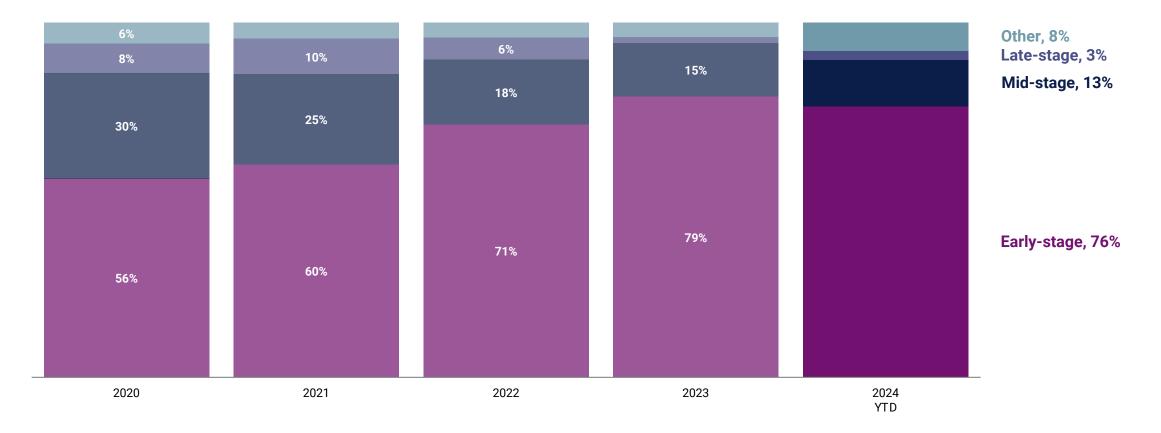
State of CVC | Geographic Trends | Germany

### **Quarterly funding & deals**



**CBINSIGHTS** 

**State of CVC** | Geographic Trends | Germany



# Germany: Top equity deals in Q2'24

|   | Company             | Round<br>Amount | <b>Round</b><br>Date          | Round<br>Valuation CVC Investors                     | Sector                             | <b>Industry</b><br>Subindustry                                   | % of Total<br>Funding |
|---|---------------------|-----------------|-------------------------------|--|------------------------------------|--|-----------------------|
| 1 | Cognigy             | \$100M          | <b>Series C</b><br>2024-06-11 | N/A DTCP   | Internet                           | Internet Software & Services<br>Customer Relationship Management | 26.0%                 |
| 2 | Isar Aerospace      | \$70M           | Series C<br>2024-06-20        | N/A Airbus Ventures                                  | Industrials                        | Aerospace & Defense<br>Commercial Aircraft Manufacturing         | 18.1%                 |
| 3 | Cylib               | \$60M           | <b>Series A</b><br>2024-05-15 | N/A Porsche Ventures, Bosch Ventures                 | Environmental Services & Equipment | <b>Recycling</b><br>N/A  | 15.5%                 |
| 4 | M^0                 | \$35M           | <b>Series A</b><br>2024-06-05 | N/A Galaxy Ventures, SCB 10X, Wintermute<br>Ventures | Internet                           | Internet Software & Services<br>Payments                         | 9.1%                  |
| 5 | Black Semiconductor | \$28M           | <b>Series A</b><br>2024-06-12 | N/A Porsche Ventures, Scania Growth Capital          | Electronics                        | Chips & Semiconductors<br>Semiconductors: Integrated Circuits    | 7.2%                  |

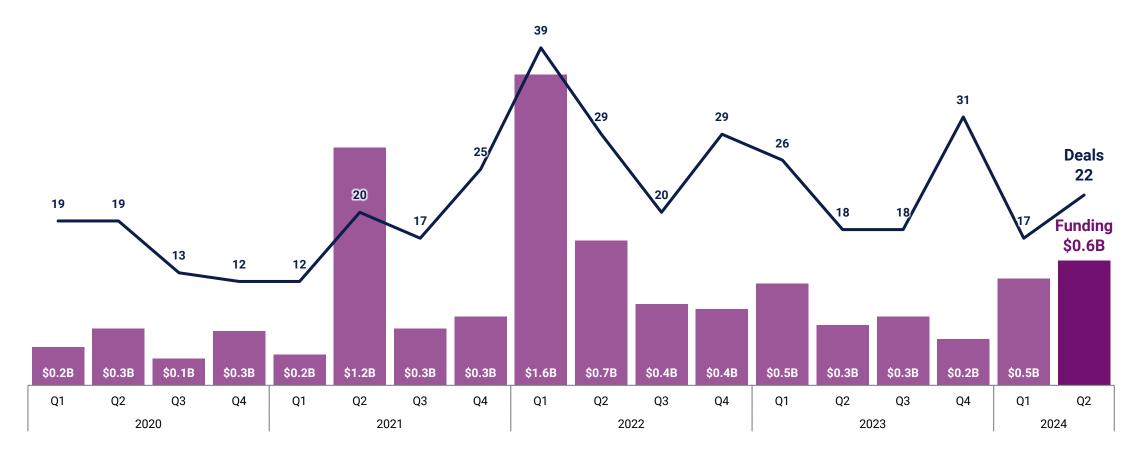
Europe | Q2 2024

• France



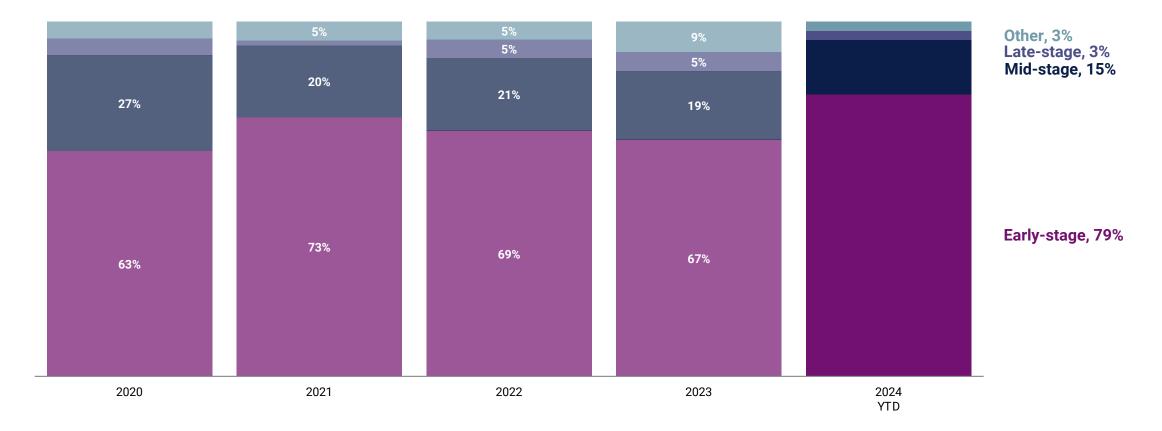
**State of CVC** | Geographic Trends | France

### **Quarterly funding & deals**



**CBINSIGHTS** 

**State of CVC** | Geographic Trends | France



State of CVC | Geographic Trends | France

# France: Top equity deals in Q2'24

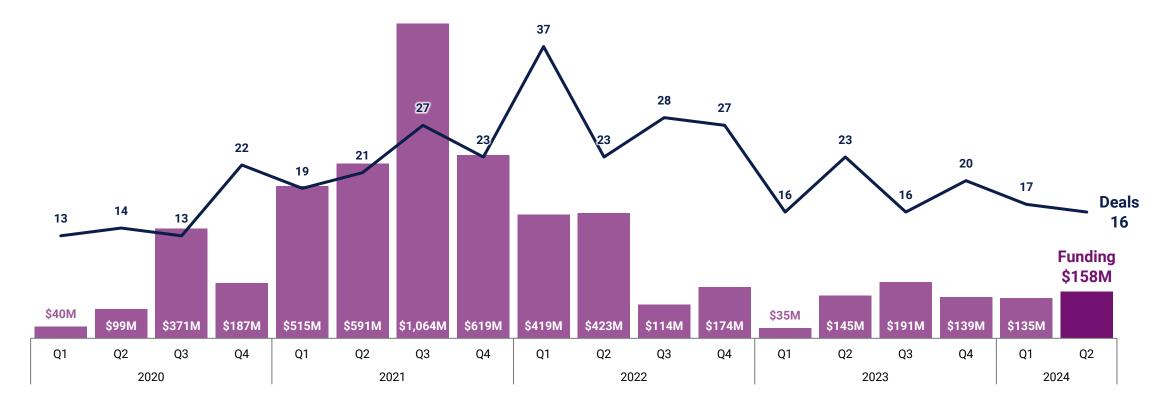
|   | Company    | Round Amount | <b>Round</b><br>Date          | Round<br>Valuation | CVC Investors   | Sector     | <b>Industry</b><br>Subindustry   | % of Total<br>Funding |
|---|------------|--------------|-------------------------------|--------------------|---|------------|--|-----------------------|
| 1 | Mistral Al | \$502M       | <b>Series B</b><br>2024-06-11 | \$6.2B             | Samsung Ventures, Cisco Investments, Salesforce Ventures,<br>Bertelsmann Investments, NVentures | Internet   | Internet Software & Services<br>Application & Data Integration         | 79.5%                 |
| 2 | YesWeHack  | \$28M        | Series C<br>2024-06-11        | N/A                | Open CNP  | Internet   | Internet Software & Services<br>Monitoring & Security                  | 4.4%                  |
| 3 | Ramify     | \$12M        | <b>Series A</b><br>2024-06-18 | N/A                | Fidelity International Strategic Ventures   | Internet   | Internet Software & Services<br>Asset & Financial Management & Trading | 1.9%                  |
| 4 | Continuity |              | <b>Series A</b><br>2024-06-06 | N/A                | 115K  | Internet   | Internet Software & Services<br>Accounting & Finance                   | 1.7%                  |
| 4 | inHEART    | \$11M        | <b>Series A</b><br>2024-05-06 | N/A                | Webit Investment Network  | Healthcare | Medical Devices & Equipment<br>Imaging & Diagnostic Equipment          | 1.7%                  |

# Geographic Trends | Q2 2024 LatAm Trends



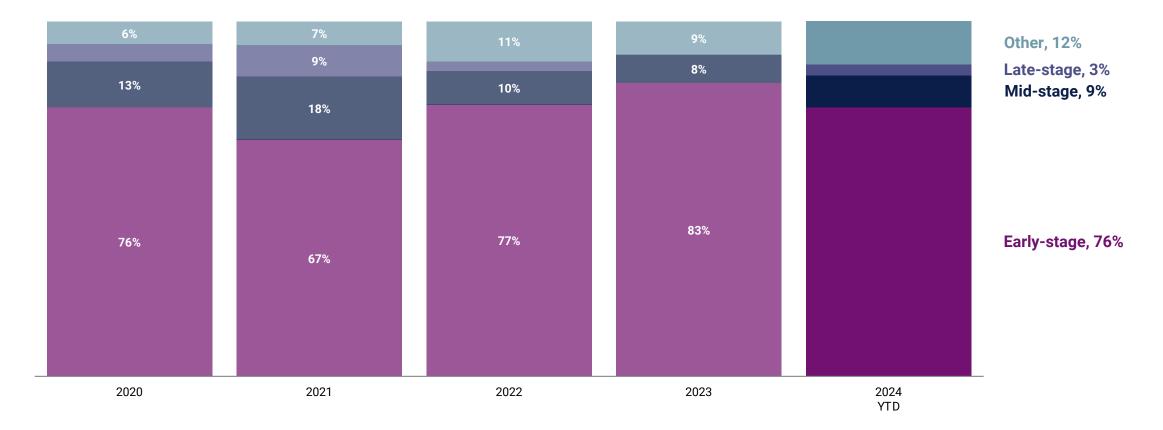
**State of CVC** | Geographic Trends | LatAm Trends

### **Quarterly funding & deals**



**CBINSIGHTS** 

**State of CVC** | Geographic Trends | LatAm Trends



## LatAm: Top equity deals in Q2'24

|   | Company       | Round Amount | <b>Round</b><br>Date          | Round<br>Valuation               | Country            | Sector                      | <b>Industry</b><br>Subindustry  | % of Total<br>Funding |
|---|---------------|--------------|-------------------------------|----------------------------------|--------------------|-----------------------------|---|-----------------------|
| 1 | Clip          | \$100M       | <b>Series E</b><br>2024-06-18 | \$2.0B American Expr<br>Ventures | ess Mexico         | Mobile & Telecommunications | Mobile Software & Services<br>Payments  | 63.4%                 |
| 2 | Aligned Layer | \$20M        | <b>Series A</b><br>2024-04-25 | N/A GM Ventures                  | Argentina          | Internet                    | Internet Software & Services<br>Asset & Financial Management & Trading              | 12.7%                 |
| 3 | CRMBonus      | \$10M        | <b>Series B</b><br>2024-06-27 | \$428M Vivo Ventures             | Brazil             | Internet                    | Internet Software & Services<br>Customer Relationship Management                    | 6.3%                  |
| 4 | Kilimo        | \$8M         | <b>Series A</b><br>2024-06-18 | N/A Kamay Venture                | es Argentina       | Agriculture                 | Agricultural Products & Related Activities<br>N/A                                   | 4.8%                  |
| 5 | Reuse         | \$5M         | Venture Capital<br>2024-04-27 | N/A CompuSolucio<br>Ventures     | nes Chile          | Internet                    | E-Commerce<br>Electronics & Appliances  | 2.9%                  |
| 6 | Aligned Layer | \$3M         | <b>Seed VC</b><br>2024-04-14  | N/A Bankless Ventu               | ures Argentina     | Internet                    | Internet Software & Services<br>Asset & Financial Management & Trading              | 1.6%                  |
| 6 | Celes         | \$3M         | <b>Seed VC</b><br>2024-05-14  | N/A FEMSA Venture<br>Hispam      | es, Wayra Colombia | Internet                    | Internet Software & Services<br>Business Intelligence, Analytics & Performance Mgmt | 1.9%                  |
| 8 | Data4Sales    | \$2M         | Seed VC<br>2024-04-24         | N/A IC Ventures                  | Uruguay            | Internet                    | Internet Software & Services<br>Customer Relationship Management                    | 1.5%                  |
| 8 | El Dorado     | \$2M         | Seed VC<br>2024-05-28         | N/A Coinbase Vent                | ures Colombia      | Mobile & Telecommunications | Mobile Software & Services<br>Asset & Financial Management & Trading                | 1.3%                  |
| 8 | Movener       | \$2M         | Venture Capital<br>2024-04-26 | N/A SQM Lithium V                | entures Chile      | Automotive & Transportation | Automobile Manufacturing<br>N/A   | 1.3%                  |
| 8 | Palenca       | \$2M         | Seed VC<br>2024-04-01         | N/A Experian Ventu               | ires Mexico        | Internet                    | Internet Software & Services<br>HR & Workforce Management                           | 1.5%                  |

# LatAm: Top investors by company count in Q2'24

| Investor                   | Company Count | Investor Group | Country   |
|----------------------------|---------------|----------------|-----------|
| 1 Suzano Ventures          | 2             | CVC            | Brazil    |
| 1 TechEnergy Ventures      | 2             | CVC            | Mexico    |
| 1 Wayra Brasil             | 2             | CVC            | Brazil    |
| 4 CompuSoluciones Ventures | 1             | CVC            | Mexico    |
| 4 FEMSA Ventures           | 1             | CVC            | Mexico    |
| 4 Fable Investments        | 1             | CVC            | Brazil    |
| 4 IC Ventures              | 1             | CVC            | Uruguay   |
| 4 Kamay Ventures           | 1             | CVC            | Argentina |
| 4 Krealo                   | 1             | CVC            | Peru      |
| 4 SQM Lithium Ventures     | 1             | CVC            | Chile     |
| 4 Vivo Ventures            | 1             | CVC            | Brazil    |

#### **CBINSIGHTS**

#### State of CVC

#### **Report Methodology**

A detailed look at the investment activity (deals and funding) of corporations' investment arms, i.e., CVCs. Funding totals may include investments from non-CVC investors that participate in deals alongside CVCs.

You can download the underlying data found in this report here: <u>https://www.cbinsights.com/reports/CB-Insights\_CVC-Report-Q2-2024.xlsx</u>.

If you have questions about the definitions or methodological principles used, or if you feel that your firm has been underrepresented, please reach out to <u>info@cbinsights.com</u>.

#### What is included:

Equity financings into private companies only. Funding rounds raised by public companies of any kind on any exchange (including Pink Sheets) are excluded from our numbers, even if they received investment from a venture firm.

Only includes the investment made in the quarter for tranched investments. If a company does a second closing of its Series B round for \$5M and previously had closed \$2M in a prior quarter, only the \$5M is reflected.

Round numbers reflect what has closed, not what is intended. If a company indicates the closing of \$5M out of a desired raise of \$15M, our numbers reflect only the amount which has closed.

Only verifiable fundings are included. Fundings are verified via (1) various federal and state regulatory filings; (2) direct confirmation with firm or investor; (3) press release; or (4) credible media sources.

Equity fundings to joint ventures and spinoffs/spinouts are included.

Unicorn data includes private companies valued at \$1B or more in the private markets globally, per the same 4 sources listed above and relied on for funding events, which include valuations disclosed in credible media sources. The list is maintained publicly and updated in real time at

https://www.cbinsights.com/research-unicorn-companies.

Geography notes: Israel funding figures are classified in Europe; funding to Oceania and Africa is included in global figures but not spotlighted in this report.

Rounds to private companies that may be majority- or minorityowned subsidiaries of other private companies.

Valuation data includes estimates to calibrate median and average valuations based on current and previous quarter disclosed valuations gathered from the aforementioned four sources. The estimating method will control for the oversampling of large rounds that are reported quickly versus a comparative lag in valuations obtained from other sources. Valuation data reflects post-money valuations.

Exits include IPOs, SPACs, publicly announced M&A deals, and other liquidity events; only first exits are counted.

Headquarters are determined by publicly available sources including company-owned websites and profiles, legal filings, and press releases.

All figures in the report are in USD.

US financing trends follow the combined statistical area (CSA) methodology. Silicon Valley refers to the San Jose-San Francisco-Oakland CSA.

#### What is excluded:

No contingent funding. If a company receives a commitment for \$20M subject to hitting certain milestones but first gets \$8M, only the \$8M is included in our data.

No business development/R&D arrangements, whether transferable into equity now, later, or never. If a company signs a \$300M R&D partnership with a larger corporation, this is not equity financing nor is it from venture capital firms. As a result, it is not included.

No buyouts, consolidations, or recapitalizations. All three of these transaction types are commonly employed by private equity firms and are tracked by CB Insights. However, they are excluded for the purposes of this report.

No private placements. These investments, also known as PIPEs (Private Investment in Public Equities), are not included even if made by a venture capital firm.

No debt/loans of any kind (except convertible notes). Venture debt or any kind of debt/loan issued to emerging, startup companies, even if included as an additional part of an equity financing, is not included. If a company receives \$3M with \$2M from venture investors and \$1M in debt, only the \$2M is included in these statistics.

No non-equity government funding. Grants or loans by the federal government, state agencies, or public-private partnerships to emerging, startup companies are not included.

No fundings to subsidiaries of a larger parent corporation unless that subsidiary is a private entity and meets other criteria for inclusion.

Accelerators, incubators, business-plan competitions, economicdevelopment entities are excluded from rankings of most active investors, even if making equity financings.

Rankings for top investors are calculated according to "company count," or the number of unique companies an investor funds in a quarter, and so excludes follow-on deals.